

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended September 30, 2024  
Or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 001-38220



**Angi Inc.**

(Exact name of Registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of incorporation or organization)

**82-1204801**  
(I.R.S. Employer Identification No.)

**3601 Walnut Street, Denver, CO 80205**  
(Address of registrant's principal executive offices)  
**(303) 963-7200**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of exchange on which registered
Class A Common Stock, par value \$0.001	ANGI	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 8, 2024, the following shares of the registrant's common stock were outstanding:

Class A Common Stock	75,249,787
Class B Common Stock	422,019,247
Class C Common Stock	—
<b>Total outstanding Common Stock</b>	<b>497,269,034</b>

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**PART I**  
**FINANCIAL INFORMATION**

**Item 1. Consolidated Financial Statements**

**ANGI INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEET**  
**(Unaudited)**

	September 30, 2024	December 31, 2023
	(In thousands, except par value amounts)	
<b>ASSETS</b>		
Cash and cash equivalents	\$ 395,230	\$ 364,04
Accounts receivable, net	52,402	51,10
Other current assets	51,888	72,07
Total current assets	499,520	487,21
Capitalized software, leasehold improvements and equipment, net	85,599	109,52
Goodwill	888,079	886,04
Intangible assets, net	171,191	170,77
Deferred income taxes	172,031	148,18
Other non-current assets, net	39,587	54,46
<b>TOTAL ASSETS</b>	<b>\$ 1,856,007</b>	<b>\$ 1,856,21</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES:</b>		
Accounts payable	\$ 33,147	\$ 29,46
Deferred revenue	50,195	49,85
Accrued expenses and other current liabilities	160,260	179,32
Total current liabilities	243,602	258,65
Long-term debt, net	496,639	496,04
Deferred income taxes	2,047	2,73
Other long-term liabilities	44,217	54,26
Commitments and contingencies		
<b>SHAREHOLDERS' EQUITY:</b>		
Class A common stock, \$0.001 par value; authorized 2,000,000 shares; issued 111,739 and 106,848 shares, respectively, and outstanding 75,710 and 82,208, respectively	112	10
Class B convertible common stock, \$0.001 par value; authorized 1,500,000 shares; 422,019 shares issued and outstanding	422	42
Class C common stock, \$0.001 par value; authorized 1,500,000 shares; no shares issued and outstanding	—	—
Additional paid-in capital	1,462,474	1,447,35
Accumulated deficit	(193,729)	(231,01)
Accumulated other comprehensive income	3,278	1,18
Treasury stock, 36,029 and 24,640 shares, respectively	(203,055)	(177,28)
Total Angi Inc. shareholders' equity	1,069,502	1,040,76
Noncontrolling interests	—	3,74
Total shareholders' equity	1,069,502	1,044,50
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 1,856,007</b>	<b>\$ 1,856,21</b>

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

**ANGI INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF OPERATIONS**  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
	(In thousands, except per share data)			
Revenue	\$ 296,719	\$ 351,231	\$ 917,243	\$ 1,058,315
Cost of revenue (exclusive of depreciation shown separately below)	14,750	13,663	41,399	45,308
<b>Gross profit</b>	<b>281,969</b>	<b>337,568</b>	<b>875,844</b>	<b>1,013,007</b>
Operating costs and expenses:				
Selling and marketing expense	155,443	200,105	470,817	608,592
General and administrative expense	76,827	98,702	246,717	288,536
Product development expense	24,314	21,497	72,849	72,358
Depreciation	17,568	22,493	65,741	69,687
Amortization of intangibles	—	2,633	—	7,958
Total operating costs and expenses	274,152	345,430	856,124	1,047,131
<b>Operating income (loss)</b>	<b>7,817</b>	<b>(7,862)</b>	<b>19,720</b>	<b>(34,124)</b>
Interest expense	(5,045)	(5,037)	(15,124)	(15,100)
Other income, net	5,979	3,890	15,033	12,881
<b>Earnings (loss) from continuing operations before income taxes</b>	<b>8,751</b>	<b>(9,009)</b>	<b>19,629</b>	<b>(36,343)</b>
Income tax benefit	26,612	6,057	18,505	3,813
<b>Net earnings (loss) from continuing operations</b>	<b>35,363</b>	<b>(2,952)</b>	<b>38,134</b>	<b>(32,530)</b>
Loss from discontinued operations, net of tax	—	(2,335)	—	(2,236)
<b>Net earnings (loss)</b>	<b>35,363</b>	<b>(5,287)</b>	<b>38,134</b>	<b>(34,766)</b>
Net earnings attributable to noncontrolling interests	(202)	(69)	(844)	(614)
<b>Net earnings (loss) attributable to Angi Inc. shareholders</b>	<b>\$ 35,161</b>	<b>\$ (5,356)</b>	<b>\$ 37,290</b>	<b>\$ (35,380)</b>
<b>Per share information from continuing operations:</b>				
Basic earnings (loss) per share	\$ 0.07	\$ (0.01)	\$ 0.07	\$ (0.07)
Diluted earnings (loss) per share	\$ 0.07	\$ (0.01)	\$ 0.07	\$ (0.07)
<b>Per share information attributable to Angi Inc. shareholders:</b>				
Basic earnings (loss) per share	\$ 0.07	\$ (0.01)	\$ 0.07	\$ (0.07)
Diluted earnings (loss) per share	\$ 0.07	\$ (0.01)	\$ 0.07	\$ (0.07)
<b>Stock-based compensation expense by function:</b>				
Selling and marketing expense	\$ 1,151	\$ 1,797	\$ 3,528	\$ 4,530
General and administrative expense	7,309	6,771	20,309	21,938
Product development expense	1,564	2,013	4,256	7,122
Total stock-based compensation expense	<b>\$ 10,024</b>	<b>\$ 10,581</b>	<b>\$ 28,093</b>	<b>\$ 33,590</b>

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

**ANGI INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE OPERATIONS**  
**(Unaudited)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
	(in thousands)			
Net earnings (loss)	\$ 35,363	\$ (5,287)	\$ 38,134	\$ (34,766)
Other comprehensive income (loss):				
Change in foreign currency translation adjustment	3,208	(2,182)	2,229	236
Total other comprehensive income (loss)	3,208	(2,182)	2,229	236
Comprehensive income (loss)	38,571	(7,469)	40,363	(34,530)
Components of comprehensive (income) loss attributable to noncontrolling interests:				
Net earnings attributable to noncontrolling interests	(202)	(69)	(844)	(614)
Change in foreign currency translation adjustment attributable to noncontrolling interests	(189)	123	(138)	(1)
Comprehensive (income) loss attributable to noncontrolling interests	(391)	54	(982)	(615)
Comprehensive income (loss) attributable to Angi Inc. shareholders	<u>\$ 38,180</u>	<u>\$ (7,415)</u>	<u>\$ 39,381</u>	<u>\$ (35,145)</u>

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

**ANGI INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY**  
**Three and Nine Months Ended September 30, 2024**  
**(Unaudited)**

	Class A Common Stock \$0.001 Par Value		Class B Convertible Common Stock \$0.001 Par Value		Class C Common Stock \$0.001 Par Value		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income	Treasury Stock	Total Angi Inc. Shareholders' Equity	Noncontrolling Interests	Total Shareholders' Equity
	\$	Shares	\$	Shares	\$	Shares							
(In thousands)													
<b>Balance as of June 30, 2024</b>	\$ 111	111,015	\$ 422	422,019	\$ —	—	\$ 1,463,370	\$ (228,890)	\$ 259	\$ (195,467)	\$ 1,039,805	\$ 4,332	\$ 1,044,137
Net earnings	—	—	—	—	—	—	—	35,161	—	—	35,161	202	35,363
Other comprehensive income	—	—	—	—	—	—	—	—	3,019	—	3,019	189	3,208
Stock-based compensation expense	—	—	—	—	—	—	11,336	—	—	—	11,336	—	11,336
Issuance of common stock pursuant to stock-based awards, net of withholding taxes	1	724	—	—	—	—	(910)	—	—	—	(909)	—	(909)
Purchase of treasury stock	—	—	—	—	—	—	—	—	—	(7,588)	(7,588)	—	(7,588)
Purchase of noncontrolling interests	—	—	—	—	—	—	(11,296)	—	—	—	(11,296)	(4,723)	(16,019)
Other	—	—	—	—	—	—	(26)	—	—	—	(26)	—	(26)
<b>Balance as of September 30, 2024</b>	<u>\$ 112</u>	<u>111,739</u>	<u>\$ 422</u>	<u>422,019</u>	<u>\$ —</u>	<u>—</u>	<u>\$ 1,462,474</u>	<u>\$ (193,729)</u>	<u>\$ 3,278</u>	<u>\$ (203,055)</u>	<u>\$ 1,069,502</u>	<u>\$ —</u>	<u>\$ 1,069,502</u>
<b>Balance as of December 31, 2023</b>	\$ 107	106,848	\$ 422	422,019	\$ —	—	\$ 1,447,353	\$ (231,019)	\$ 1,187	\$ (177,283)	\$ 1,040,767	\$ 3,741	\$ 1,044,508
Net earnings	—	—	—	—	—	—	—	37,290	—	—	37,290	844	38,134
Other comprehensive income	—	—	—	—	—	—	—	—	2,091	—	2,091	138	2,229
Stock-based compensation expense	—	—	—	—	—	—	32,448	—	—	—	32,448	—	32,448
Issuance of common stock pursuant to stock-based awards, net of withholding taxes	5	4,891	—	—	—	—	(5,657)	—	—	—	(5,652)	—	(5,652)
Purchase of treasury stock	—	—	—	—	—	—	—	—	—	(25,772)	(25,772)	—	(25,772)
Purchase of noncontrolling interests	—	—	—	—	—	—	(11,296)	—	—	—	(11,296)	(4,723)	(16,019)
Other	—	—	—	—	—	—	(374)	—	—	—	(374)	—	(374)
<b>Balance as of September 30, 2024</b>	<u>\$ 112</u>	<u>111,739</u>	<u>\$ 422</u>	<u>422,019</u>	<u>\$ —</u>	<u>—</u>	<u>\$ 1,462,474</u>	<u>\$ (193,729)</u>	<u>\$ 3,278</u>	<u>\$ (203,055)</u>	<u>\$ 1,069,502</u>	<u>\$ —</u>	<u>\$ 1,069,502</u>

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

**ANGI INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY**  
**Three and Nine Months Ended September 30, 2023**  
**(Unaudited)**

	Class A Common Stock \$0.001 Par Value		Class B Convertible Common Stock \$0.001 Par Value		Class C Common Stock \$0.001 Par Value		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Angi Inc. Shareholders' Equity	Noncontrolling Interests	Total Shareholders' Equity
	\$	Shares	\$	Shares	\$	Shares							
	(In thousands)												
<b>Balance as of June 30, 2023</b>	\$ 105	105,273	\$ 422	422,019	\$ —	—	\$ 1,426,280	\$ (220,103)	\$ 1,122	\$(169,581)	\$ 1,038,245	\$ 3,639	\$ 1,041,884
Net (loss) earnings	—	—	—	—	—	—	—	(5,356)	—	—	(5,356)	69	(5,287)
Other comprehensive loss	—	—	—	—	—	—	—	—	(2,059)	—	(2,059)	(123)	(2,182)
Stock-based compensation expense	—	—	—	—	—	—	12,104	—	—	—	12,104	—	12,104
Issuance of common stock pursuant to stock-based awards, net of withholding taxes	1	753	—	—	—	—	(1,243)	—	—	—	(1,242)	—	(1,242)
<b>Balance as of September 30, 2023</b>	<u>\$ 106</u>	<u>106,026</u>	<u>\$ 422</u>	<u>422,019</u>	<u>\$ —</u>	<u>—</u>	<u>\$ 1,437,141</u>	<u>\$ (225,459)</u>	<u>\$ (937)</u>	<u>\$(169,581)</u>	<u>\$ 1,041,692</u>	<u>\$ 3,585</u>	<u>\$ 1,045,277</u>
<b>Balance as of December 31, 2022</b>	\$ 103	102,811	\$ 422	422,019	\$ —	—	\$ 1,405,294	\$ (190,079)	\$ (1,172)	\$(166,184)	\$ 1,048,384	\$ 2,994	\$ 1,051,378
Net (loss) earnings	—	—	—	—	—	—	—	(35,380)	—	—	(35,380)	614	(34,766)
Other comprehensive income	—	—	—	—	—	—	—	—	235	—	235	1	236
Stock-based compensation expense	—	—	—	—	—	—	37,242	—	—	—	37,242	—	37,242
Issuance of common stock pursuant to stock-based awards, net of withholding taxes	3	3,215	—	—	—	—	(5,358)	—	—	—	(5,355)	—	(5,355)
Purchase of treasury stock	—	—	—	—	—	—	—	—	—	(3,397)	(3,397)	—	(3,397)
Other	—	—	—	—	—	—	(37)	—	—	—	(37)	(24)	(61)
<b>Balance as of September 30, 2023</b>	<u>\$ 106</u>	<u>106,026</u>	<u>\$ 422</u>	<u>422,019</u>	<u>\$ —</u>	<u>—</u>	<u>\$ 1,437,141</u>	<u>\$ (225,459)</u>	<u>\$ (937)</u>	<u>\$(169,581)</u>	<u>\$ 1,041,692</u>	<u>\$ 3,585</u>	<u>\$ 1,045,277</u>

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.

**ANGI INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
(Unaudited)

	Nine Months Ended September 30,	
	2024	2023
	(In thousands)	
<b>Cash flows from operating activities attributable to continuing operations:</b>		
Net earnings (loss)	\$ 38,134	\$ (34,766)
Loss from discontinued operations, net of tax	—	(2,236)
<b>Net earnings (loss) attributable to continuing operations</b>	<b>38,134</b>	<b>(32,530)</b>
Adjustments to reconcile net earnings (loss) to net cash provided by operating activities attributable to continuing operations:		
Depreciation	65,741	69,687
Provision for credit losses	43,694	64,790
Stock-based compensation expense	28,093	33,590
Non-cash lease expense (including impairment of right-of-use assets)	13,813	9,136
Deferred income taxes	(24,595)	(12,128)
Amortization of intangibles	—	7,958
Other adjustments, net	373	(405)
Changes in assets and liabilities, net of effects of acquisitions and dispositions:		
Accounts receivable	(44,665)	(58,453)
Other assets	21,094	(7,671)
Accounts payable and other liabilities	(3,945)	18,754
Operating lease liabilities	(13,870)	(16,478)
Income taxes payable and receivable	(8,307)	4,862
Deferred revenue	344	4,129
<b>Net cash provided by operating activities attributable to continuing operations</b>	<b>115,904</b>	<b>85,241</b>
<b>Cash flows from investing activities attributable to continuing operations:</b>		
Capital expenditures	(37,547)	(36,105)
Purchases of marketable debt securities	—	(12,362)
Proceeds from maturities of marketable debt securities	—	12,500
Proceeds from sales of fixed assets	6	11
<b>Net cash used in investing activities attributable to continuing operations</b>	<b>(37,541)</b>	<b>(35,956)</b>
<b>Cash flows from financing activities attributable to continuing operations:</b>		
Purchases of treasury stock	(25,675)	(3,397)
Purchase of noncontrolling interests	(16,019)	—
Withholding taxes paid on behalf of employees on net settled stock-based awards	(5,652)	(4,780)
Distribution to IAC pursuant to the tax sharing agreement	(198)	—
Other, net	—	(57)
<b>Net cash used in financing activities attributable to continuing operations</b>	<b>(47,544)</b>	<b>(8,234)</b>
<b>Total cash provided by continuing operations</b>	<b>30,819</b>	<b>41,051</b>
Net cash provided by operating activities attributable to discontinued operations	—	3,557
Net cash provided by investing activities attributable to discontinued operations	—	325
<b>Total cash provided by discontinued operations</b>	<b>—</b>	<b>3,882</b>
Effect of exchange rate changes on cash and cash equivalents and restricted cash	448	127
<b>Net increase in cash and cash equivalents and restricted cash</b>	<b>31,267</b>	<b>45,060</b>
Cash and cash equivalents and restricted cash at beginning of period	364,301	322,136
<b>Cash and cash equivalents and restricted cash at end of period</b>	<b>\$ 395,568</b>	<b>\$ 367,196</b>

The accompanying [Notes to Consolidated Financial Statements](#) are an integral part of these statements.



**ANGI INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 1—THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Operations**

Angi Inc. connects quality home professionals with consumers across more than 500 different categories, from repairing and remodeling homes to cleaning and landscaping. Approximately 178,000 transacting professionals actively sought consumer matches, completed jobs, or advertised work through Angi Inc. platforms during the three months ended September 30, 2024. Additionally, consumers turned to at least one of our businesses to find a professional for approximately 18 million projects during the twelve months ended September 30, 2024.

The Company has three operating segments: (i) Ads and Leads; (ii) Services; and (iii) International (consisting of businesses in Europe and Canada) and operates under multiple brands including Angi, HomeAdvisor, and Handy.

Ads and Leads provides professionals the capability to engage with potential customers, including quoting and invoicing services, and provides consumers with tools and resources to help them find local, pre-screened and customer-rated professionals nationwide for home repair, maintenance and improvement projects. Services consumers can request household services directly through the Angi platform, and such requests are fulfilled by independently established home services providers engaged in a trade, occupation and/or business that customarily provides such services. Matching service, booking of pre-priced services, and related tools and directories are provided to consumers free of charge upon registration.

As used herein, “Angi,” the “Company,” “we,” “our,” “us,” and similar terms refer to Angi Inc. and its subsidiaries (unless the context requires otherwise).

At September 30, 2024, IAC Inc. (“IAC”) owned 85.3% and 98.3% of the economic and voting interests, respectively, of the Company.

**Total Home Roofing, LLC Sale**

On November 1, 2023, Angi Inc. completed the sale of 100% of its wholly-owned subsidiary, Total Home Roofing, LLC (“THR,” which comprised its Roofing segment), and which is reflected as a discontinued operation in its financial statements. See “[Note 11—Discontinued Operations](#)” for additional details. Prior period financial information has been recast to conform to this presentation.

**Basis of Presentation and Consolidation**

The Company prepares its consolidated financial statements (referred to herein as “financial statements”) in accordance with United States (“U.S.”) generally accepted accounting principles (“GAAP”). The financial statements include the accounts of the Company, all entities that are wholly-owned by the Company and all entities in which the Company has a controlling financial interest. All intercompany transactions and balances between and among the Company and its subsidiaries have been eliminated.

The unaudited interim financial statements have been prepared in accordance with GAAP for interim financial information and with the rules and regulations of the Securities and Exchange Commission (“SEC”). Accordingly, they do not include all of the information and notes required by GAAP for complete annual financial statements. In the opinion of management, the unaudited interim financial statements include all normal recurring adjustments considered necessary for a fair presentation. Interim results are not necessarily indicative of the results that may be expected for the full year. The unaudited interim financial statements should be read in conjunction with the annual audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

***Noncontrolling Interest***

On August 28, 2024, the Company purchased the remaining noncontrolling interests of a foreign subsidiary for a total purchase price of \$16.0 million in cash. As a result of this transaction, the Company recorded a net decrease to additional paid in capital of \$11.3 million, representing the difference between the cash consideration related to the purchase of the remaining

## ANGI INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

noncontrolling interest and the carrying value of the noncontrolling interest at the date of the transaction. All consolidated entities are now wholly-owned by the Company, and no noncontrolling interest remains as of September 30, 2024.

**Accounting Estimates**

Management of the Company is required to make certain estimates, judgments, and assumptions during the preparation of its financial statements in accordance with GAAP. These estimates, judgments, and assumptions impact the reported amounts of assets, liabilities, revenue, and expenses and the related disclosure of assets and liabilities. Actual results could differ from these estimates.

On an ongoing basis, the Company evaluates its estimates and judgments, including those related to: the fair values of cash equivalents; the carrying value of accounts receivable, including the determination of the allowance for credit losses; the determination of the customer relationship period for certain costs to obtain a contract with a customer; the recoverability of all long-lived assets, including goodwill and indefinite-lived intangible assets; contingencies; unrecognized tax benefits; the liability for potential refunds and customer credits; the valuation allowance for deferred income tax assets; and the fair value of and forfeiture rates for stock-based awards, among others. The Company bases its estimates and judgments on historical experience, its forecasts and budgets, and other factors that the Company considers relevant.

**General Revenue Recognition**

The Company accounts for a contract with a customer when it has approval and commitment from all authorized parties, the rights of the parties and payment terms are identified, the contract has commercial substance and collectability of consideration is probable. Revenue is recognized when control of the promised services or goods is transferred to the Company's customers and in an amount that reflects the consideration the Company expects to be entitled to in exchange for those services or goods.

The Company's disaggregated revenue disclosures are presented in "[Note 5—Segment Information](#)."

**Deferred Revenue**

Deferred revenue consists of payments that are received or are contractually due in advance of the Company's performance obligation. The Company's deferred revenue is reported on a contract-by-contract basis at the end of each reporting period. The Company classifies deferred revenue as current when the remaining term or expected completion of its performance obligation is one year or less. At December 31, 2023, the current and non-current deferred revenue balances were \$49.9 million and \$0.1 million, respectively, and during the nine months ended September 30, 2024, the Company recognized \$43.1 million of revenue that was included in the deferred revenue balance as of December 31, 2023. At December 31, 2022, the current and non-current deferred revenue balances were \$50.1 million and \$0.1 million, respectively, and during the nine months ended September 30, 2023, the Company recognized \$47.0 million of revenue that was included in the deferred revenue balance as of December 31, 2022.

The current and non-current deferred revenue balances at September 30, 2024 are \$50.2 million and less than \$0.1 million, respectively. Non-current deferred revenue is included in "Other long-term liabilities" in the balance sheet.

**Practical Expedients and Exemptions**

For contracts that have an original duration of one year or less, the Company uses the practical expedient available under Accounting Standards Codification ("ASC") Topic 606 ("ASC 606"), Revenue from Contracts with Customers, applicable to such contracts and does not consider the time value of money.

In addition, as permitted under the practical expedient available under ASC 606, the Company does not disclose the value of unsatisfied performance obligations for (i) contracts with an original expected length of one year or less, (ii) contracts with variable consideration that is allocated entirely to unsatisfied performance obligations or to a wholly unsatisfied promise accounted for under the series guidance, and (iii) contracts for which the Company recognizes revenue at the amount which it has the right to invoice for services performed.

## ANGI INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(Unaudited)

The Company also applies the practical expedient to expense sales commissions as incurred where the anticipated customer relationship period is one year or less.

**Recent Accounting Pronouncements***Recent Accounting Pronouncements Adopted by the Company*

There were no recently issued accounting pronouncements adopted by the Company during the nine months ended September 30, 2024.

*Recent Accounting Pronouncements Not Yet Adopted by the Company**Accounting Standards Update ("ASU") No. 2023-07— Segment Reporting (Topic 280)— Improvements to Reportable Segment Disclosures*

In November 2023, the FASB issued ASU No. 2023-07, which is intended to provide users of financial statements with more decision-useful information about reportable segments of a public business entity, primarily through enhanced disclosures of significant segment expenses. This ASU requires annual and interim disclosures of significant expenses that are regularly provided to the chief operating decision maker ("CODM") and included within each reported measure of segment profit or loss and an amount and description of its composition of other segment items. The provisions of this ASU also require entities to include all annual disclosures required by Topic 280 in the interim periods and permits entities to include multiple measures of a segment's profit or loss if such measures are used by the CODM to assess segment performance and determine allocation of resources, provided that at least one of those measures is determined in a way that is consistent with the measurement principles under GAAP. The amendments in ASU No. 2023-07 apply retrospectively and are effective for fiscal years beginning after December 15, 2023 and interim periods after December 15, 2024. Early adoption is permitted. The Company, as required, will adopt ASU No. 2023-07 in its financial statements for the year ending December 31, 2024. ASU No. 2023-07 will not impact the Company's results of operations, financial condition, or cash flows. The Company is assessing the form and content of the disclosure of its significant segment expenses as required by ASU No. 2023-07.

*ASU No. 2023-09— Income Taxes (Topic 740)— Improvements to Income Tax Disclosures*

In December 2023, the FASB issued ASU No. 2023-09, which establishes required categories and a quantitative threshold to the annual tabular rate reconciliation disclosure and disaggregated jurisdictional disclosures of income taxes paid. The guidance's annual requirements are effective for the Company beginning with the December 31, 2025 reporting period. Early adoption is permitted and prospective disclosure should be applied. However, retrospective disclosure is permitted. The Company is currently assessing ASU No. 2023-09 and its impact on its income tax disclosures; ASU No. 2023-09 does not impact the Company's results of operations, financial condition, or cash flows. The Company does not plan to early adopt ASU No. 2023-09.

*ASU No. 2024-03— Income Statement-Reporting Comprehensive Income— Expense Disaggregation Disclosures (Subtopic 220-40)— Disaggregation of Income Statement Expenses*

In November 2024, the FASB issued ASU No. 2024-03, which is intended to provide users of financial statements with more decision-useful information about expenses of a public business entity, primarily through enhanced disclosures of certain components of expenses commonly presented within captions on the statement of operations, such as purchases of inventory, employee compensation, depreciation and amortization, as well as a qualitative description of the amounts remaining in relevant expense captions that are not separately disaggregated quantitatively. ASU No. 2024-03 also requires disclosure of the total amount of selling expenses and, in annual reporting periods, the definition of selling expenses. ASU No. 2024-03 is effective for fiscal years beginning after December 15, 2026 and for interim periods beginning after December 15, 2027. Early adoption is permitted and may be applied either prospectively or retrospectively. The Company is currently assessing ASU No. 2024-03 and its impact on its disclosures; ASU No. 2024-03 does not impact the Company's results of operations, financial condition or cash flows.

**NOTE 2—FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENTS**

ANGI INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(Unaudited)

The Company categorizes its financial instruments measured at fair value into a fair value hierarchy that prioritizes the inputs used in pricing the asset or liability. The three levels of the fair value hierarchy are:

- Level 1: Observable inputs obtained from independent sources, such as quoted market prices for identical assets and liabilities in active markets.
- Level 2: Other inputs, which are observable directly or indirectly, such as quoted market prices for similar assets or liabilities in active markets, quoted market prices for identical or similar assets or liabilities in markets that are not active and inputs that are derived principally from or corroborated by observable market data. The fair values of the Company's Level 2 financial assets are primarily obtained from observable market prices for identical underlying securities that may not be actively traded. Certain of these securities may have different market prices from multiple market data sources, in which case an average market price is used.
- Level 3: Unobservable inputs for which there is little or no market data and require the Company to develop its own assumptions, based on the best information available in the circumstances, about the assumptions market participants would use in pricing the assets or liabilities.

**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**

The following tables present the Company's financial instruments that are measured at fair value on a recurring basis:

September 30, 2024				
	Level 1	Level 2	Level 3	Total Fair Value Measurements
(In thousands)				
<b>Assets:</b>				
Cash equivalents:				
Money market funds	\$ 302,660	\$ —	\$ —	\$ 302,660
Treasury bills	—	24,993	—	24,993
<b>Total</b>	<b>\$ 302,660</b>	<b>\$ 24,993</b>	<b>\$ —</b>	<b>\$ 327,653</b>
December 31, 2023				
	Level 1	Level 2	Level 3	Total Fair Value Measurements
(In thousands)				
<b>Assets:</b>				
Cash equivalents:				
Money market funds	\$ 215,891	\$ —	\$ —	\$ 215,891
Treasury bills	—	74,802	—	74,802
<b>Total</b>	<b>\$ 215,891</b>	<b>\$ 74,802</b>	<b>\$ —</b>	<b>\$ 290,693</b>

**Assets measured at fair value on a nonrecurring basis**

The Company's non-financial assets, such as goodwill, intangible assets, ROU assets, capitalized software, leasehold improvements and equipment are adjusted to fair value only when an impairment is recognized. Such fair value measurements are based predominantly on Level 3 inputs.

**Financial instruments measured at fair value only for disclosure purposes**

The total fair value of the outstanding long-term debt, including the current portion, is estimated using observable market prices or indices for similar liabilities, which are Level 2 inputs, and was approximately \$458.7 million and \$418.1 million at September 30, 2024 and December 31, 2023, respectively.

**NOTE 3—LONG-TERM DEBT**

Long-term debt consists of:

	September 30, 2024	December 31, 2023
(In thousands)		
3.875% ANGI Group Senior Notes due August 15, 2028 ("ANGI Group Senior Notes"); interest payable each February 15 and August 15	\$ 500,000	\$ 500,000
Less: unamortized debt issuance costs	3,361	3,953
<b>Total long-term debt, net</b>	<b>\$ 496,639</b>	<b>\$ 496,047</b>

ANGI Group, LLC ("ANGI Group"), a direct wholly-owned subsidiary of Angi Inc., issued the ANGI Group Senior Notes on August 20, 2020. These notes may be redeemed at the redemption prices, plus accrued and unpaid interest thereon, if any, as set forth in the indenture governing the notes.

**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**

The indenture governing the ANGI Group Senior Notes contains a covenant that would limit ANGI Group's ability to incur liens for borrowed money in the event a default has occurred or ANGI Group's secured leverage ratio exceeds 3.75 to 1.0, provided that ANGI Group is permitted to incur such liens under certain permitted credit facilities indebtedness notwithstanding the ratio, all as defined in the indenture. At September 30, 2024 and December 31, 2023, there were no limitations pursuant thereto.

**NOTE 4—ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

The following tables present the components of accumulated other comprehensive income (loss), which exclusively consists of foreign currency translation adjustment for the three and nine months ended September 30, 2024:

	Three Months Ended September 30,			
	2024		2023	
	Foreign Currency Translation Adjustment		Foreign Currency Translation Adjustment	
	(In thousands)			
Balance at July 1	\$	259	\$	1,122
Other comprehensive income (loss)		3,019		(2,059)
Balance at September 30	\$	3,278	\$	(937)

	Nine Months Ended September 30,			
	2024		2023	
	Foreign Currency Translation Adjustment		Foreign Currency Translation Adjustment	
	(In thousands)			
Balance at January 1	\$	1,187	\$	(1,172)
Other comprehensive income		2,091		235
Balance at September 30	\$	3,278	\$	(937)

At September 30, 2024 and 2023 there was no tax benefit or provision on the accumulated other comprehensive income.

**NOTE 5—SEGMENT INFORMATION**

Our reportable segments currently consist of Ads and Leads, Services, and International. Our CODM regularly reviews certain financial information by operating segment to determine allocation of resources and assess its performance. Segment profitability is determined by and presented on an Adjusted EBITDA basis consistent with the CODM's view of profitability of its businesses, which excludes certain expenses that are required in accordance with GAAP.

The following table presents revenue by reportable segment:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
	(In thousands)			
<b>Revenue:</b>				
Domestic				
Ads and Leads	\$	241,231	\$	291,993
Services		23,702		29,964
Total Domestic		264,933		321,957
International		31,786		29,274
Total	\$	296,719	\$	351,231
			\$	748,128
				877,986
			\$	68,748
				91,890
			\$	816,876
				969,876
			\$	100,367
				88,439
	\$	917,243	\$	1,058,315

**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**

The following table presents the revenue of the Company's segments disaggregated by type of service:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
(In thousands)				
<b>Domestic:</b>				
Ads and Leads:				
Consumer connection revenue	\$ 151,893	\$ 203,579	\$ 480,048	\$ 625,527
Advertising revenue	78,782	75,074	234,228	212,302
Membership subscription revenue	10,452	13,167	33,491	39,597
Other revenue	104	173	361	560
Total Ads and Leads revenue	241,231	291,993	748,128	877,986
Services revenue	23,702	29,964	68,748	91,890
Total Domestic	264,933	321,957	816,876	969,876
<b>International:</b>				
Consumer connection revenue	26,024	23,144	82,711	71,260
Membership subscription revenue	5,562	6,023	16,891	16,834
Advertising and other revenue	200	107	765	345
Total International	31,786	29,274	100,367	88,439
Total revenue	\$ 296,719	\$ 351,231	\$ 917,243	\$ 1,058,315

Revenue by geography is based on where the customer is located. Geographic information about revenue and long-lived assets is presented below:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
(In thousands)				
<b>Revenue:</b>				
United States	\$ 264,931	\$ 321,957	\$ 816,621	\$ 969,876
All other countries	31,788	29,274	100,622	88,439
Total	\$ 296,719	\$ 351,231	\$ 917,243	\$ 1,058,315

	September 30, 2024	December 31, 2023
	(In thousands)	
<b>Long-lived assets (excluding goodwill and intangible assets):</b>		
United States	\$ 111,532	\$ 145,710
All other countries	7,484	9,788
Total	\$ 119,016	\$ 155,498

The following tables present operating income (loss) and Adjusted EBITDA by reportable segment:

**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
(In thousands)				
<b>Operating income (loss):</b>				
Ads and Leads	\$ 21,107	\$ 8,115	\$ 65,734	\$ 26,386
Services	(324)	(3,887)	(12,313)	(21,514)
Corporate	(15,714)	(14,854)	(46,022)	(46,361)
International	2,748	2,764	12,321	7,365
Total	\$ 7,817	\$ (7,862)	\$ 19,720	\$ (34,124)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
(In thousands)				
<b>Adjusted EBITDA<sup>(a)</sup>:</b>				
Ads and Leads	\$ 42,248	\$ 32,198	\$ 132,446	\$ 100,204
Services	3,883	3,534	5,868	3,066
Corporate	(14,388)	(11,933)	(40,213)	(37,396)
International	3,666	4,046	15,453	11,237
Total	\$ 35,409	\$ 27,845	\$ 113,554	\$ 77,111

<sup>(a)</sup> The Company's primary financial measure and GAAP segment measure is Adjusted EBITDA, which is defined as operating income (loss) excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of amortization of intangible assets and impairments of goodwill and intangible assets, if applicable.

We consider operating income (loss) to be the financial measure calculated and presented in accordance with GAAP that is most directly comparable to our segment reporting performance measure, Adjusted EBITDA. The following tables reconcile operating income (loss) for the Company's reportable segments and net earnings (loss) attributable to Angi Inc. shareholders to Adjusted EBITDA:

	Three Months Ended September 30, 2024			
	Operating Income (Loss)	Stock-Based Compensation Expense	Depreciation	Adjusted EBITDA <sup>(a)</sup>
(In thousands)				
Ads and Leads	\$ 21,107	\$ 7,823	\$ 13,318	\$ 42,248
Services	(324)	730	3,477	3,883
Corporate	(15,714)	1,326	—	(14,388)
International	2,748	145	773	3,666
Total	7,817	\$ 10,024	\$ 17,568	\$ 35,409
Interest expense	(5,045)			
Other income, net	5,979			
Earnings before income taxes	8,751			
Income tax benefit	26,612			
Net earnings	35,363			
Net earnings attributable to noncontrolling interests	(202)			
Net earnings attributable to Angi Inc. shareholders	\$ 35,161			



**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**

	Three Months Ended September 30, 2023				
	Operating Income (Loss)	Stock-Based Compensation Expense	Depreciation	Amortization of Intangibles	Adjusted EBITDA <sup>(a)</sup>
	(In thousands)				
Ads and Leads	\$ 8,115	\$ 6,082	\$ 15,368	\$ 2,633	\$ 32,198
Services	(3,887)	1,096	6,325	—	3,534
Corporate	(14,854)	2,921	—	—	(11,933)
International	2,764	482	800	—	4,046
Total	(7,862)	\$ 10,581	\$ 22,493	\$ 2,633	\$ 27,845
Interest expense	(5,037)				
Other income, net	3,890				
Loss from continuing operations before income taxes	(9,009)				
Income tax benefit	6,057				
Net loss from continuing operations	(2,952)				
Loss from discontinued operations, net of tax	(2,335)				
Net loss	(5,287)				
Net earnings attributable to noncontrolling interests	(69)				
Net loss attributable to Angi Inc. shareholders	<u>\$ (5,356)</u>				

	Nine Months Ended September 30, 2024			
	Operating Income (Loss)	Stock-Based Compensation Expense	Depreciation	Adjusted EBITDA <sup>(a)</sup>
	(In thousands)			
Ads and Leads	\$ 65,734	\$ 18,284	\$ 48,428	\$ 132,446
Services	(12,313)	3,199	14,982	5,868
Corporate	(46,022)	5,809	—	(40,213)
International	12,321	801	2,331	15,453
Total	19,720	\$ 28,093	\$ 65,741	\$ 113,554
Interest expense	(15,124)			
Other income, net	15,033			
Earnings before income taxes	19,629			
Income tax benefit	18,505			
Net earnings	38,134			
Net earnings attributable to noncontrolling interests	(844)			
Net earnings attributable to Angi Inc. shareholders	<u>\$ 37,290</u>			

**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**

	Nine Months Ended September 30, 2023				
	Operating Income (Loss)	Stock-Based Compensation Expense	Depreciation	Amortization of Intangibles	Adjusted EBITDA <sup>(a)</sup>
	(In thousands)				
Ads and Leads	\$ 26,386	\$ 16,880	\$ 48,980	\$ 7,958	\$ 100,204
Services	(21,514)	6,497	18,083	—	3,066
Corporate	(46,361)	8,965	—	—	(37,396)
International	7,365	1,248	2,624	—	11,237
Total	(34,124)	\$ 33,590	\$ 69,687	\$ 7,958	\$ 77,111
Interest expense	(15,100)				
Other income, net	12,881				
Loss from continuing operations before income taxes	(36,343)				
Income tax benefit	3,813				
Net loss from continuing operations	(32,530)				
Loss from discontinued operations, net of tax	(2,236)				
Net loss	(34,766)				
Net earnings attributable to noncontrolling interests	(614)				
Net loss attributable to Angi Inc. shareholders	\$ (35,380)				

**NOTE 6—INCOME TAXES**

The Company is included within IAC's tax group for purposes of federal and consolidated state income tax return filings. In all periods presented, the income tax benefit and/or provision has been computed for the Company on an as if standalone, separate return basis and payments to and refunds from IAC for the Company's share of IAC's consolidated federal and state tax return liabilities/receivables calculated on this basis have been reflected within cash flows from operating activities in the statement of cash flows. The tax sharing agreement between the Company and IAC governs the parties' respective rights, responsibilities and obligations with respect to tax matters, including responsibility for taxes attributable to the Company, entitlement to refunds, allocation of tax attributes and other matters and, therefore, ultimately governs the amount payable to or receivable from IAC with respect to income taxes. Any differences between taxes currently payable to or receivable from IAC under the tax sharing agreement and the current tax provision or benefit computed on an as if standalone, separate return basis for GAAP are reflected as adjustments to additional paid-in capital in the statement of shareholders' equity and financing activities within the statement of cash flows.

At the end of each interim period, the Company estimates the annual expected effective income tax rate and applies that rate to its ordinary year-to-date earnings or loss. The income tax provision or benefit related to significant, unusual, or extraordinary items, if applicable, that will be separately reported or reported net of their related tax effects are individually computed and recognized in the interim period in which they occur. In addition, the effect of changes in enacted tax laws or rates, tax status, judgment on the realizability of a beginning-of-the-year deferred tax asset in future years or unrecognized tax benefits is recognized in the interim period in which the change occurs.

The computation of the annual expected effective income tax rate at each interim period requires certain estimates and assumptions including, but not limited to, the expected pre-tax income (or loss) for the year, projections of the proportion of income (and/or loss) earned and taxed in foreign jurisdictions, permanent and temporary differences, and the likelihood of the realization of deferred tax assets generated in the current year. The accounting estimates used to compute the provision or benefit for income taxes may change as new events occur, more experience is acquired, additional information is obtained or the Company's tax environment changes. To the extent that the expected annual effective income tax rate changes during a quarter, the effect of the change on prior quarters is included in income tax provision or benefit in the quarter in which the change occurs.

For the three and nine months ended September 30, 2024, the Company recorded an income tax benefit of \$26.6 million and \$18.5 million, respectively. Following the purchase of the remaining noncontrolling interests of a foreign subsidiary, we

## ANGI INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(Unaudited)

reorganized related business operations, which resulted in the release of a valuation allowance for foreign net operating losses in the amount of \$31.1 million as a discrete item in the third quarter because we are now forecasting the utilization of these net operating losses within the foreseeable future.

For the three and nine months ended September 30, 2024, the Company recorded an income tax benefit, despite pre-tax income, due primarily to the valuation allowance release mentioned above and research credits, partially offset by tax shortfalls generated by the vesting of stock-based awards. For the three and nine months ended September 30, 2023, the Company recorded an income tax benefit of \$6.1 million and \$3.8 million, respectively, which represents an effective income tax rate of 67% and 10%, respectively. For the three months ended September 30, 2023, the effective income tax rate is higher than the statutory rate of 21% due primarily to benefits related to a change in the annual expected effective income tax rate, and a reconciliation of income tax provision accruals to tax returns and research credits, partially offset by tax shortfalls generated by the vesting of stock-based awards. For the nine months ended September 30, 2023, the effective income tax rate is lower than the statutory rate of 21% due primarily to the impact of stock-based awards, partially offset by research credits.

The Company recognizes interest and, if applicable, penalties related to unrecognized tax benefits in the income tax provision. Accruals for interest are not material and there are currently no accruals for penalties.

The Company's income taxes are routinely under audit by federal, state, local and foreign authorities as a result of previously filed separate company and consolidated tax returns with IAC. These audits include questioning the timing and the amount of income and deductions and the allocation of income and deductions among various tax jurisdictions. The Company is not currently under audit by the Internal Revenue Service. Returns filed in various other jurisdictions are open to examination for tax years beginning with 2014. Income taxes payable include unrecognized tax benefits that are considered sufficient to pay assessments that may result from the examination of prior year tax returns. The Company considers many factors when evaluating and estimating its tax positions and tax benefits, which may not accurately anticipate actual outcomes and, therefore, may require periodic adjustment. Although management currently believes changes in unrecognized tax benefits from period to period and differences between amounts paid, if any, upon resolution of issues raised in audits and amounts previously provided will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future.

At September 30, 2024 and December 31, 2023, the Company has unrecognized tax benefits, including interest, of \$9.2 million and \$8.1 million, respectively; all of which are for tax positions included in IAC's consolidated tax return filings. If unrecognized tax benefits at September 30, 2024 are subsequently recognized, the income tax provision would be reduced by \$8.7 million. The comparable amount as of December 31, 2023 is \$7.6 million. The Company believes that it is reasonably possible that its unrecognized tax benefits could decrease by \$0.2 million by September 30, 2025 due to settlements; all of which would reduce the income tax provision.

The Company regularly assesses the realizability of deferred tax assets considering all available evidence including, to the extent applicable, the nature, frequency and severity of prior cumulative losses, forecasts of future taxable income, tax filing status, the duration of statutory carryforward periods, available tax planning and historical experience. At September 30, 2024, the Company has a U.S. gross deferred tax asset of \$202.6 million that the Company expects to fully utilize on a more likely than not basis. Of this amount, \$22.6 million will be utilized upon the future reversal of deferred tax liabilities and the remaining net deferred tax asset of \$180.0 million will be utilized based on forecasts of future taxable income. The Company's most significant net deferred tax asset that could expire relates to U.S. federal net operating loss ("NOL") carryforwards of \$97.7 million. The Company expects to generate sufficient future taxable income of at least \$465.1 million prior to the expiration of these NOLs, the majority of which expire between 2033 and 2037, to fully realize this deferred tax asset.

**NOTE 7—EARNINGS (LOSS) PER SHARE**

The following table sets forth the computation of basic and diluted earnings (loss) per share attributable to Angi Inc. Class A and Class B Common Stock shareholders:

## ANGI INC. AND SUBSIDIARIES

 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
 (Unaudited)

	Three Months Ended September 30,			
	2024		2023	
	Basic	Diluted	Basic	Diluted
(In thousands, except per share data)				
<b>Numerator:</b>				
Net earnings (loss) from continuing operations	\$ 35,363	\$ 35,363	\$ (2,952)	\$ (2,952)
Net earnings attributable to noncontrolling interests of continuing operations	(202)	(202)	(69)	(69)
Net earnings (loss) from continuing operations attributable to Angi Inc. Class A and Class B Common Stock shareholders	\$ 35,161	\$ 35,161	\$ (3,021)	\$ (3,021)
Loss from discontinued operations, net of tax	—	—	(2,335)	(2,335)
Net earnings (loss) from continuing operations attributable to Angi Inc. Class A and Class B Common Stock shareholders	<u>\$ 35,161</u>	<u>\$ 35,161</u>	<u>\$ (5,356)</u>	<u>\$ (5,356)</u>
<b>Denominator:</b>				
Weighted average basic Class A and Class B common stock shares outstanding	498,477	498,477	506,332	506,332
Dilutive securities (a) (b)	—	6,837	—	—
Denominator for earnings (loss) per share—weighted average shares	<u>498,477</u>	<u>505,314</u>	<u>506,332</u>	<u>506,332</u>
<b>Earnings (loss) per share attributable to Angi Inc. Class A and Class B Common Stock shareholders:</b>				
Earnings (loss) per share from continuing operations	\$ 0.07	\$ 0.07	\$ (0.01)	\$ (0.01)
Loss per share from discontinued operations, net of tax	—	—	(0.00)	(0.00)
Earnings (loss) per share attributable to Angi Inc. Class A and Class B Common Stock shareholders	<u>\$ 0.07</u>	<u>\$ 0.07</u>	<u>\$ (0.01)</u>	<u>\$ (0.01)</u>

**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**

	Nine Months Ended September 30,			
	2024		2023	
	Basic	Diluted	Basic	Diluted
(In thousands, except per share data)				
<b>Numerator:</b>				
Net earnings (loss) from continuing operations	\$ 38,134	\$ 38,134	\$ (32,530)	\$ (32,530)
Net earnings attributable to noncontrolling interests of continuing operations	(844)	(844)	(614)	(614)
Net earnings (loss) attributable to Angi Inc. Class A and Class B Common Stock shareholders	\$ 37,290	\$ 37,290	\$ (33,144)	\$ (33,144)
Loss from discontinued operations, net of tax	—	—	(2,236)	(2,236)
Net earnings (loss) attributable to Angi Inc. Class A and Class B Common Stock shareholders	<u>\$ 37,290</u>	<u>\$ 37,290</u>	<u>\$ (35,380)</u>	<u>\$ (35,380)</u>
<b>Denominator:</b>				
Weighted average basic Class A and Class B common stock shares outstanding	500,889	500,889	505,822	505,822
Dilutive securities <sup>(a) (b)</sup>	—	6,139	—	—
Denominator for earnings (loss) per share—weighted average shares	<u>500,889</u>	<u>507,028</u>	<u>505,822</u>	<u>505,822</u>
<b>Earnings (loss) per share attributable to Angi Inc. Class A and Class B Common Stock shareholders:</b>				
Earnings (loss) per share from continuing operations	\$ 0.07	\$ 0.07	\$ (0.07)	\$ (0.07)
Loss per share from discontinued operations, net of tax	—	—	(0.00)	(0.00)
Earnings (loss) per share attributable to Angi Inc. Class A and Class B Common Stock shareholders	<u>\$ 0.07</u>	<u>\$ 0.07</u>	<u>\$ (0.07)</u>	<u>\$ (0.07)</u>

(a) If the effect is dilutive, weighted average common shares outstanding include the incremental shares that would be issued upon the assumed exercise of stock options and subsidiary denominated equity and vesting of restricted stock units (“RSUs”). For the three and nine months ended September 30, 2024 and 2023, 12.5 million and 27.4 million of potentially dilutive securities, respectively, were excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

(b) Market-based awards and performance-based stock units (“PSUs”) are considered contingently issuable shares. Shares issuable upon exercise or vesting of market-based awards and PSUs are included in the denominator for earnings per share if (i) the applicable market or performance condition(s) has been met and (ii) the inclusion of the market-based awards and PSUs is dilutive for the respective reporting periods. For the three and nine months ended September 30, 2024 and 2023, 3.1 million and 0.6 million underlying market-based awards and PSUs, respectively, were excluded from the calculation of diluted earnings per share because the market or performance condition(s) had not been met.

**NOTE 8—FINANCIAL STATEMENT DETAILS**
**Cash and Cash Equivalents and Restricted Cash**

The following table provides a reconciliation of cash and cash equivalents and restricted cash reported within the balance sheet to the total amounts shown in the statement of cash flows:

**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**

	September 30, 2024	December 31, 2023	September 30, 2023	December 31, 2022
	(In thousands)			
Cash and cash equivalents	\$ 395,230	\$ 364,044	\$ 366,825	\$ 321,155
Restricted cash included in other current assets	80	—	—	107
Restricted cash included in other non-current assets	258	257	371	371
Restricted cash included in other non-current assets of discontinued operations	—	—	—	503
Total cash and cash equivalents, and restricted cash as shown on the statement of cash flows	<u>\$ 395,568</u>	<u>\$ 364,301</u>	<u>\$ 367,196</u>	<u>\$ 322,136</u>

Restricted cash included in “Other current assets” in the balance sheet at September 30, 2024 consists of residual cash held related to the purchase of the remaining noncontrolling interests of a foreign subsidiary in the third quarter of 2024. See “[Note 1—The Company and Summary of Significant Accounting Policies](#)” for additional information. Restricted cash included in “Other current assets” in the balance sheet at December 31, 2022 primarily consisted of cash reserved to fund insurance claims.

Restricted cash included in “Other non-current assets” in the balance sheets for all periods presented above except September 30, 2023 primarily consisted of deposits related to leases.

Restricted cash included in “Other non-current assets” in the balance sheet at September 30, 2023 primarily consisted of cash reserved to fund consumer claims.

**Credit Losses**

The following table presents the changes in the allowance for credit losses for the nine months ended September 30, 2024 and 2023:

	2024	2023
	(In thousands)	
Balance at January 1	\$ 24,684	\$ 38,846
Current period provision for credit losses	43,694	64,790
Write-offs charged against the allowance for credit loss	(52,767)	(75,640)
Recoveries collected	3,544	3,986
Other	41	11
Balance at September 30	<u>\$ 19,196</u>	<u>\$ 31,993</u>

**Accumulated Depreciation and Amortization**

The following table provides the accumulated depreciation and amortization within the balance sheet:

Asset Category	September 30, 2024	December 31, 2023
	(In thousands)	
Capitalized software, leasehold improvements, and equipment	\$ 253,408	\$ 215,357
Intangible assets	\$ 89,559	\$ 89,229

**ANGI INC. AND SUBSIDIARIES**
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**  
**(Unaudited)**
**Other income, net**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Interest income	\$ 5,094	\$ 4,870	\$ 14,889	\$ 12,441
Other	885	(980)	144	440
<b>Other income, net</b>	<b>\$ 5,979</b>	<b>\$ 3,890</b>	<b>\$ 15,033</b>	<b>\$ 12,881</b>

**NOTE 9—CONTINGENCIES**

In the ordinary course of business, the Company is subject to various lawsuits and other contingent matters. The Company establishes accruals for specific legal and other matters when it determines that the likelihood of an unfavorable outcome is probable and the loss is reasonably estimable. Management has also identified certain legal and other matters where it believes an unfavorable outcome is not probable and, therefore, no accrual is established. Although management currently believes that resolving claims against the Company, including claims where an unfavorable outcome is reasonably possible, and for which the Company cannot estimate a loss or range of loss, will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future. The Company also evaluates other contingent matters, including unrecognized tax benefits and non-income tax contingencies, to assess the likelihood of an unfavorable outcome and estimated extent of potential loss. It is possible that an unfavorable outcome of one or more of these lawsuits or other contingencies could have a material impact on the liquidity, results of operations, or financial condition of the Company. See "[Note 6—Income Taxes](#)" for information related to unrecognized tax benefits.

**NOTE 10—RELATED PARTY TRANSACTIONS WITH IAC**
*Allocation of CEO Compensation and Certain Expenses*

Joseph Levin, CEO of IAC and Chairman of Angi, was CEO of Angi from October 10, 2022 through April 8, 2024. As a result, IAC allocated \$2.4 million for the nine months ended September 30, 2024 and \$2.6 million and \$7.2 million, for the three and nine months ended September 30, 2023, respectively, in costs to Angi (including salary, benefits, stock-based compensation and costs related to the CEO's office). These costs were allocated from IAC based upon time spent on Angi by Mr. Levin. Management considers the allocation method to be reasonable. The allocated costs also include costs directly attributable to the Company that were initially paid for by IAC and billed by IAC to the Company.

On April 8, 2024, Jeffrey W. Kip, President of Angi Inc., was appointed to succeed Joseph Levin as CEO of Angi Inc. Mr. Levin remains Chairman of the Angi Inc. board of directors.

*The Combination and Related Agreements*

The Company and IAC, in connection with the transaction resulting in the formation of Angi Inc. in 2017, which is referred to as the "Combination," entered into a contribution agreement; an investor rights agreement; a services agreement; a tax sharing agreement; and an employee matters agreement, which collectively govern the relationship between IAC and Angi Inc.

The Company was charged by IAC \$0.8 million and \$3.0 million, for the three and nine months ended September 30, 2024, respectively, and \$1.8 million and \$4.8 million for the three and nine months ended September 30, 2023, respectively, by IAC for services rendered pursuant to the services agreement. There were no outstanding payables pursuant to the services agreement at September 30, 2024 and December 31, 2023.

At September 30, 2024 and December 31, 2023, the Company had outstanding payables of \$1.3 million and \$2.1 million, respectively, due to IAC pursuant to the tax sharing agreement, which are included in "Accrued expenses and other current liabilities" in the balance sheet. There were \$2.3 million of payments to IAC pursuant to this agreement during the nine months ended September 30, 2024. There were no payments to or refunds from IAC pursuant to this agreement during the three and nine months ended September 30, 2023.

## ANGI INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)  
(Unaudited)*Other Arrangements*

Additionally, the Company subleases office space to IAC and pursuant to a lease agreement charged rent of \$0.1 million for both the three and nine months ended September 30, 2024 and less than \$0.1 million and \$0.6 million for the three and nine months ended September 30, 2023, respectively. IAC subleases office space to the Company and pursuant to a lease agreement charged rent of \$0.3 million and \$1.0 million for the three and nine months ended September 30, 2024, respectively, and \$0.4 million and \$1.0 million for the three and nine months ended September 30, 2023, respectively. At September 30, 2024 and December 31, 2023, there were no outstanding receivables due from or outstanding payables due to IAC pursuant to the sublease agreements.

The Company incurred advertising expense of \$1.1 million for the nine months ended September 30, 2024 and \$1.5 million and \$5.1 million for the three and nine months ended September 30, 2023, respectively, related to advertising and audience targeted advertising purchased from another IAC owned business. At September 30, 2024, there were no related payables outstanding. At December 31, 2023, there were related outstanding payables of \$2.2 million included in "Accrued expenses and other current liabilities" in the balance sheet.

**NOTE 11—DISCONTINUED OPERATIONS**

On November 1, 2023, Angi Inc. completed the sale of 100% of its wholly-owned subsidiary, THR, and has reflected it as a discontinued operation in its financial statements. The financial information for prior periods has been recast to conform to this presentation.

The components of the loss from discontinued operations for the three and nine months ended September 30, 2023, in the statement of operations consisted of the following:

	Three Months Ended September 30, 2023	Nine Months Ended September 30, 2023
	(In thousands)	
Revenue	\$ 21,400	\$ 84,254
Operating costs and expenses:		
Cost of revenue (exclusive of depreciation shown separately below)	15,074	57,132
Selling and marketing expense	4,695	16,293
General and administrative expense	3,774	13,443
Depreciation	103	523
Total operating costs and expenses	23,646	87,391
Operating loss from discontinued operations	(2,246)	(3,137)
Interest income	1	9
Loss from discontinued operations before tax	(2,245)	(3,128)
Income tax (provision) benefit	(90)	892
Loss from discontinued operations, net of tax	\$ (2,335)	\$ (2,236)

During the period in which Angi owned THR, the Ads & Leads segment provided services to the Roofing segment totaling \$0.8 million and \$3.3 million for the three and nine months ended September 30, 2023, respectively.



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### GENERAL

#### Management Overview

Angi Inc. ("Angi," the "Company," "we," "our," or "us") connects quality home professionals with consumers across more than 500 different categories, from repairing and remodeling homes to cleaning and landscaping. There were approximately 178,000 Transacting Professionals (as defined below) during the three months ended September 30, 2024. Additionally, consumers turned to at least one of our businesses to find a professional for approximately 18 million projects during the twelve months ended September 30, 2024.

The Company has three operating segments: (i) Ads and Leads; (ii) Services; and (iii) International (consisting of businesses in Europe and Canada) and operates under multiple brands including Angi, HomeAdvisor, and Handy.

Ads and Leads provides professionals the capability to engage with potential customers, including quoting and invoicing services, and provides consumers with tools and resources to help them find local, pre-screened and customer-rated professionals nationwide for home repair, maintenance and improvement projects. Services consumers can request household services directly through the Angi platform, and such requests are fulfilled by independently established home services providers engaged in a trade, occupation and/or business that customarily provides such services. Matching service, the booking of pre-priced services, and related tools and directories are provided to consumers free of charge upon registration.

For a more detailed description of the Company's operating businesses, see "Description of Our Businesses" included in "Item 1—Business" to the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

#### Total Home Roofing, LLC Sale

On November 1, 2023, Angi completed the sale of 100% of its wholly-owned subsidiary, Total Home Roofing, LLC ("THR," which comprised its Roofing segment), which is reflected as a discontinued operation in its financial statements. Prior period financial information has been recast to conform to this presentation. For additional details, see "[Note 11—Discontinued Operations](#)" to the consolidated financial statements included in "[Item 1—Consolidated Financial Statements](#)."

#### Defined Terms and Operating Metrics:

Unless otherwise indicated or as the context otherwise requires, certain terms used in this quarterly report, which include the principal operating metrics we use in managing our business, are defined below:

- **Ads and Leads Revenue** primarily comprises domestic revenue from consumer connection revenue for consumer matches, revenue from professionals under contract for advertising and membership subscription revenue from professionals and consumers.
- **Services Revenue** primarily comprises domestic revenue from pre-priced offerings by which the consumer requests services through a Company platform and the Company connects them with a professional to perform the service.
- **International Revenue** primarily comprises revenue generated within the International segment (consisting of businesses in Europe and Canada), including consumer connection revenue for consumer matches and membership subscription revenue from professionals and consumers.
- **Corporate** primarily comprises costs for corporate initiatives, shared costs (such as executive and public company costs) and other expenses not allocated to the operating segments.
- **Service Requests** are (i) fully completed and submitted domestic service requests for connections with Ads and Leads professionals, (ii) contacts to Ads and Leads professionals generated via the professional directory from unique users in unique categories (such that multiple contacts from the same user in the same category in the same day are counted as one Service Request) and (iii) requests to book Services jobs in the period.
- **Monetized Transactions** are (i) Service Requests that are matched to a paying Ads and Leads professional in the period and (ii) completed and in-process Services jobs in the period; a single Service Request can result in multiple monetized transactions.

- **Transacting Professionals** (“Transacting Pros” formerly known as Transacting Service Professionals or “Transacting SPs”) are the number of (i) Ads and Leads professionals that paid for consumer matches or advertising and (ii) Services professionals that performed a Services job, during the most recent quarter.
- **ANGI Group Senior Notes** - On August 20, 2020, ANGI Group, LLC (“ANGI Group”), a direct wholly-owned subsidiary of the Company, issued \$500.0 million of its 3.875% Senior Notes due August 15, 2028, with interest payable February 15 and August 15 of each year.

## Components of Results of Operations

### Cost of Revenue and Gross Profit

Cost of revenue, which excludes depreciation, consists primarily of (i) credit card processing fees, (ii) hosting fees, and (iii) payments made to independent third-party professionals who perform work.

Gross profit is revenue less cost of revenue. Gross margin is gross profit expressed as a percentage of revenue.

### Operating Costs and Expenses:

- **Selling and marketing expense** - consists primarily of (i) advertising expenditures, which include marketing fees to promote the brand to consumers and professionals with (a) online marketing, including fees paid to search engines and other online marketing platforms, partners who direct traffic to our brands, and app platforms, and (b) offline marketing, which is primarily television and radio advertising, (ii) compensation expense (including stock-based compensation expense) and other employee-related costs for our sales and marketing personnel, (iii) service guarantee expense, (iv) software license and maintenance costs, and (v) outsourced personnel costs.
- **General and administrative expense** - consists primarily of (i) compensation expense (including stock-based compensation expense) and other employee-related costs for personnel engaged in executive management, finance, legal, tax, human resources and customer service functions, (ii) provision for credit losses, (iii) software license and maintenance costs, (iv) outsourced personnel costs for personnel engaged in assisting in customer service functions, (v) fees for professional services, and (vi) rent expense and facilities costs (including impairments of right-of-use assets). Our customer service function includes personnel who provide support to our professionals and consumers.
- **Product development expense** - consists primarily of (i) compensation expense (including stock-based compensation expense) and other employee-related costs that are not capitalized for personnel engaged in the design, development, testing and enhancement of product offerings and related technology, (ii) software license and maintenance costs, and (iii) outsourced personnel costs for personnel engaged in product development.

**Non-GAAP financial measure**

**Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (“Adjusted EBITDA”)** is a non-GAAP financial measure. See [“Principles of Financial Reporting”](#) for the definition of Adjusted EBITDA and a reconciliation of net earnings (loss) attributable to Angi shareholders to operating income (loss) to consolidated Adjusted EBITDA for the three and nine months ended September 30, 2024 and 2023.

## Results of Operations for the Three and Nine Months Ended September 30, 2024 Compared to the Three and Nine Months Ended September 30, 2023

The following discussion should be read in conjunction with “[Item 1—Consolidated Financial Statements](#).”

### Revenue

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
(Dollars in thousands)								
<b>Domestic</b>								
Ads and Leads:								
Consumer connection revenue	\$ 151,893	\$ 203,579	\$ (51,686)	(25)%	\$ 480,048	\$ 625,527	\$(145,479)	(23)%
Advertising revenue	78,782	75,074	3,708	5%	234,228	212,302	21,926	10%
Membership subscription revenue	10,452	13,167	(2,715)	(21)%	33,491	39,597	(6,106)	(15)%
Other revenue	104	173	(69)	(40)%	361	560	(199)	(36)%
Total Ads and Leads revenue	241,231	291,993	(50,762)	(17)%	748,128	877,986	(129,858)	(15)%
Services revenue	23,702	29,964	(6,262)	(21)%	68,748	91,890	(23,142)	(25)%
Total Domestic revenue	264,933	321,957	(57,024)	(18)%	816,876	969,876	(153,000)	(16)%
International revenue	31,786	29,274	2,512	9%	100,367	88,439	11,928	13%
Total revenue	\$ 296,719	\$ 351,231	\$ (54,512)	(16)%	\$ 917,243	\$ 1,058,315	\$(141,072)	(13)%

### Percentage of Total Revenue:

Domestic	89 %	92 %	89 %	92 %
International	11 %	8 %	11 %	8 %
Total revenue	100 %	100 %	100 %	100 %

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	Change	% Change	2024	2023	Change	% Change
(In thousands, rounding differences may occur)								

### Operating metrics:

Service Requests	4,490	6,065	(1,575)	(26)%	13,554	18,931	(5,377)	(28)%
Monetized Transactions	6,867	7,355	(488)	(7)%	19,126	21,611	(2,485)	(11)%
Transacting Pros	178	202	(24)	(12)%				

For the three months ended September 30, 2024 compared to the three months ended September 30, 2023

Ads and Leads revenue decreased \$50.8 million, or 17%, due primarily to a decrease in consumer connection revenue of \$51.7 million, or 25%, and a decrease in membership subscription revenue of \$2.7 million, or 21%, partially offset by an increase of \$3.7 million, or 5%, in advertising revenue. The decrease in consumer connection revenue was driven by ongoing user-experience enhancements as well as lower sales and marketing spend, resulting in both lower Service Requests and lower acquisition of new professionals. The decrease in membership subscription revenue was primarily due to a decrease in professionals in the Angi network. The increase in advertising revenue was primarily due to an increase in advertising sold through our sales force.

Services revenue decreased \$6.3 million, or 21%, due primarily to a lower amount of Service Requests as a result of certain efforts described in Ads and Leads above.

International revenue increased \$2.5 million, or 9%, due primarily to a larger professional network and higher revenue per professional.

For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023

Ads and Leads revenue decreased \$129.9 million, or 15%, due primarily to a decrease in consumer connection revenue of \$145.5 million, or 23%, and a decrease in membership subscription revenue of \$6.1 million, or 15%, partially offset by an increase of \$21.9 million, or 10%, in advertising revenue. The decreases in consumer connection revenue and membership subscription revenue and the increase in advertising revenue were due primarily to the factors described above in the three-month discussion.

Services revenue decreased \$23.1 million, or 25%, due primarily to the factors described above in the three-month discussion. In addition, the decrease in revenue reflects the residual impact from contracts entered into prior to January 1, 2023 and recognized as gross revenue in the first quarter of 2023. Effective January 1, 2023, Angi modified the Services terms and conditions resulting in net revenue reporting.

International revenue increased \$11.9 million, or 13%, due primarily to the factors described above in the three-month discussion.

### Cost of revenue

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
(Dollars in thousands)								
Cost of revenue (exclusive of depreciation shown separately below)	\$ 14,750	\$ 13,663	\$ 1,087	8%	\$ 41,399	\$ 45,308	\$ (3,909)	(9)%
As a percentage of revenue	5%	4%			5%	4%		

*For the three months ended September 30, 2024 compared to the three months ended September 30, 2023*

Ads and Leads cost of revenue increased \$1.9 million, or 22%, and increased as a percentage of revenue, due primarily to higher hosting fees of \$2.1 million and higher non-income taxes of \$0.6 million, partially offset by lower credit card processing fees of \$0.6 million attributable to lower revenue.

Services cost of revenue decreased \$1.1 million, or 24%, and decreased as a percentage of revenue, due primarily to a \$0.9 million decrease in payments to third-party professionals and a \$0.3 million decrease in credit card processing fees attributable to lower revenue.

International cost of revenue increased \$0.3 million or 36%, and stayed consistent as a percentage of revenue, due primarily to a \$0.2 million increase in credit card processing fees attributable to higher revenue.

*For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023*

Ads and Leads cost of revenue increased \$3.9 million, or 16%, and increased as a percentage of revenue, due primarily to higher hosting fees of \$4.2 million and higher non-income taxes of \$2.3 million, partially offset by lower credit card processing fees of \$2.4 million attributable to lower revenue.

Services cost of revenue decreased \$8.2 million, or 45%, and decreased as a percentage of revenue, due primarily to a \$7.1 million decrease in payments to third-party professionals primarily reflecting the residual impact from contracts entered into prior to January 1, 2023 and recognized as gross revenue in the first quarter of 2023, and lower revenue and a \$0.9 million decrease in credit card processing fees attributable to lower revenue.

International cost of revenue increased \$0.4 million, or 18%, and stayed consistent as a percentage of revenue, due primarily to a \$0.5 million increase in credit card processing fees attributable to higher revenue.

### Gross profit

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
(Dollars in thousands)								
Revenue	\$ 296,719	\$ 351,231	\$ (54,512)	(16)%	\$ 917,243	\$ 1,058,315	\$ (141,072)	(13)%
Cost of revenue (exclusive of depreciation shown separately below)	14,750	13,663	1,087	8%	41,399	45,308	(3,909)	(9)%
Gross profit	\$ 281,969	\$ 337,568	\$ (55,599)	(16)%	\$ 875,844	\$ 1,013,007	\$ (137,163)	(14)%
Gross margin	95%	96%		(1)%	95%	96%		(1)%

For the three months ended September 30, 2024 compared to the three months ended September 30, 2023

Angi gross profit decreased \$55.6 million, or 16%, due primarily to the decrease in revenue described in the revenue discussion above.

For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023

Angi gross profit decreased \$137.2 million, or 14%, due primarily to the decrease in revenue described in the revenue discussion above.

### **Selling and marketing expense**

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(Dollars in thousands)							
Selling and marketing expense	\$ 155,443	\$ 200,105	\$ (44,662)	(22)%	\$ 470,817	\$ 608,592	\$ (137,775)	(23)%
As a percentage of revenue	52%	57%			51%	58%		

For the three months ended September 30, 2024 compared to the three months ended September 30, 2023

Ads and Leads selling and marketing expense decreased \$46.4 million, or 25%, driven by decreases in advertising expense of \$40.1 million and compensation expense of \$6.9 million. The decrease in advertising expense was due primarily to improved marketing efficiencies, including optimizations to matching and online bidding that resulted in increased Monetized Transactions per Service Request, as well as a decrease in offline media spend. The decrease in compensation expense was due primarily to a reduction in headcount.

International selling and marketing expense increased \$1.7 million, or 19%, driven by an increase in compensation expense of \$1.5 million primarily due to an increase in commissions as a result of certain commissions no longer qualifying for capitalization.

For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023

Ads and Leads selling and marketing expense decreased \$135.2 million, or 25%, driven by decreases in advertising expense of \$113.8 million and compensation expense of \$17.8 million due primarily to the factors described above in the three-month discussion.

Services selling and marketing expense decreased \$5.0 million, or 16%, driven by decreases of \$3.0 million in compensation expense and \$1.4 million in third-party wages. The decrease in compensation expense is primarily due to a reduction in headcount. The decrease in third-party wages is primarily due to streamlined fulfillment operations.

International selling and marketing expense increased \$3.7 million, or 13%, driven by an increase of \$3.3 million in advertising expense primarily due to an increase in online advertising to increase brand awareness.

### **General and administrative expense**

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(Dollars in thousands)							
General and administrative expense	\$ 76,827	\$ 98,702	\$ (21,875)	(22)%	\$ 246,717	\$ 288,536	\$ (41,819)	(14)%
As a percentage of revenue	26%	28%			27%	27%		

For the three months ended September 30, 2024 compared to the three months ended September 30, 2023

Ads and Leads general and administrative expense decreased \$15.6 million, or 25%, due primarily to decreases of \$4.9 million in software license and maintenance costs, \$4.8 million in the provision for credit losses, \$4.8 million in legal-related

expenses, and \$1.8 million in third-party wages. The decrease in software license and maintenance costs and third-party wages are due primarily to reduced costs related to customer support services. The decrease in the provision for credit losses is primarily due to lower revenue and improved collection rates. The decrease in legal-related expenses is due, in part, to a benefit of \$3.2 million related to insurance coverage for previously incurred legal fees.

Services general and administrative expense decreased \$6.2 million, or 48%, due primarily to decreases of \$2.7 million in compensation expense, \$1.3 million in third-party wages, \$0.5 million in the provision for credit losses, \$0.5 million in insurance expense, and \$0.4 million in legal-related expenses. The decrease in compensation expense is primarily driven by lower headcount. The decrease in third-party wages is primarily due to reduced costs related to customer support services. The decrease in the provision for credit losses is primarily due to lower revenue and improved collection rates. The decrease in insurance expense is primarily due to a reduction in premiums as a result of decreased risk related to ceasing certain portions of certain business operations. The decrease in legal-related expenses is primarily due to a reduction in legal settlement costs and related legal expenses.

*For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023*

Ads and Leads general and administrative expense decreased \$30.6 million, or 17%, due primarily to decreases of \$19.3 million in the provision for credit losses, \$8.9 million in legal-related expenses, and \$4.3 million in software license and maintenance costs, and \$3.2 million in third-party wages, partially offset by an increase of \$6.1 million in lease expense. The decreases in the provision for credit losses, software license and maintenance costs, and third-party wages are due primarily to the factors described above in the three-month discussion. The decrease in legal-related expenses is primarily due to a reduction in legal settlement costs and related legal expenses. The increase in lease expense is primarily due to impairment charges of \$6.8 million of ROU assets related to the Company reducing its real estate footprint in the first half of 2024.

Services general and administrative expense decreased \$12.5 million, or 34%, due primarily to decreases of \$7.3 million in compensation expense, \$1.1 million in software license and maintenance costs, and \$1.0 million in third-party wages. The decrease in compensation expense is primarily due to a reduction in headcount. The decreases in software license and maintenance costs and third-party wages are due primarily to reduced costs related to customer support services.

### **Product development expense**

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(Dollars in thousands)							
Product development expense	\$ 24,314	\$ 21,497	\$ 2,817	13%	\$ 72,849	\$ 72,358	\$ 491	1%
As a percentage of revenue	8%	6%			8%	7%		

*For the three months ended September 30, 2024 compared to the three months ended September 30, 2023*

Product development expense increased \$2.8 million, or 13%. This contrasts with a \$1.7 million, or 12%, decrease in capital expenditures, which is primarily comprised of internally developed software. The increase in product development expense was primarily driven by a decrease in the percentage of internally developed software that was subject to capitalization and a corresponding increase in software license and maintenance costs.

*For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023*

Product development expense was relatively flat compared to the nine months ended September 30, 2023.

### **Depreciation**

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(Dollars in thousands)							
Depreciation	\$ 17,568	\$ 22,493	\$ (4,925)	(22)%	\$ 65,741	\$ 69,687	\$ (3,946)	(6)%
As a percentage of revenue	6%	6%			7%	7%		

*For the three months ended September 30, 2024 compared to the three months ended September 30, 2023*

Depreciation decreased \$4.9 million, or 22%, due primarily to the write-off of certain leasehold improvements and furniture and fixtures in connection with the Company reducing its real estate footprint in the first half of 2024 and a reduction in depreciation of capitalized software largely as a result of assets fully depreciating in current and previous periods.

*For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023*

Depreciation decreased \$3.9 million, or 6%, due primarily to the factors described above in the three-month discussion.

### Operating income (loss)

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(Dollars in thousands)							
Ads and Leads	\$ 21,107	\$ 8,115	\$ 12,992	160%	\$ 65,734	\$ 26,386	\$ 39,348	149%
Services	(324)	(3,887)	3,563	92%	(12,313)	(21,514)	9,201	43%
Corporate	(15,714)	(14,854)	(860)	(6)%	(46,022)	(46,361)	339	1%
Total Domestic	5,069	(10,626)	15,695	NM	7,399	(41,489)	48,888	NM
International	2,748	2,764	(16)	(1)%	12,321	7,365	4,956	67%
Total	\$ 7,817	\$ (7,862)	\$ 15,679	NM	\$ 19,720	\$ (34,124)	\$ 53,844	NM
As a percentage of revenue	3%	(2)%			2%	(3)%		

NM = Not meaningful

*For the three and nine months ended September 30, 2024 compared to the three and nine months ended September 30, 2023*

Operating income increased from operating losses for the three and nine months ended September 30, 2024, compared to the three and nine months ended September 30, 2023, due primarily to the factors described above in the revenue, cost of revenue, selling and marketing, general and administrative, product development, and depreciation expense discussions, as well as a decrease in expense related to amortization of intangibles due primarily to certain intangible assets becoming fully amortized.

At September 30, 2024, there was \$43.0 million of unrecognized compensation cost, net of estimated forfeitures, related to all equity-based awards, which is expected to be recognized over a weighted average period of approximately 2.12 years.

### Adjusted EBITDA

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(Dollars in thousands)							
Ads and Leads	\$ 42,248	\$ 32,198	\$ 10,050	31%	\$ 132,446	\$ 100,204	\$ 32,242	32%
Services	3,883	3,534	349	10%	5,868	3,066	2,802	91%
Corporate	(14,388)	(11,933)	(2,455)	(21)%	(40,213)	(37,396)	(2,817)	(8)%
Total Domestic	31,743	23,799	7,944	33%	98,101	65,874	32,227	49%
International	3,666	4,046	(380)	(9)%	15,453	11,237	4,216	38%
Total	\$ 35,409	\$ 27,845	\$ 7,564	27%	\$ 113,554	\$ 77,111	\$ 36,443	47%
As a percentage of revenue	12%	8%			12%	7%		

For a reconciliation of net earnings (loss) attributable to Angi shareholders to operating income (loss) to consolidated Adjusted EBITDA, see [“Principles of Financial Reporting.”](#) For a reconciliation of operating income (loss) to Adjusted



EBITDA for the Company’s reportable segments, see “[Note 5—Segment Information](#)” to the financial statements included in “[Item 1—Consolidated Financial Statements](#).”

*For the three months ended September 30, 2024 compared to the three months ended September 30, 2023*

Ads and Leads Adjusted EBITDA increased \$10.1 million, or 31%, to \$42.2 million, and increased as a percentage of revenue, driven by lower selling and marketing expense due to improved marketing efficiencies and lower general and administrative expense due to lower software license and maintenance costs, a decrease in the provision for credit losses, and lower legal-related expenses, partially offset by lower gross profit due to a decrease in revenue.

Corporate Adjusted EBITDA loss increased \$2.5 million, or 21%, to \$14.4 million, driven by an increase in compensation expense.

*For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023*

Ads and Leads Adjusted EBITDA increased \$32.2 million, or 32%, to \$132.4 million, and increased as a percentage of revenue, driven by lower selling and marketing expense due to improved marketing efficiency and lower general and administrative expense due to the decrease in the provision for credit losses and lower legal fees, partially offset by lower gross profit due to a decrease in revenue, and an increase in lease expense.

Services Adjusted EBITDA increased \$2.8 million, or 91%, to \$5.9 million, and increased as a percentage of revenue, driven by lower compensation costs and other operating expenses.

International Adjusted EBITDA increased \$4.2 million, or 38%, to \$15.5 million, and increased as a percentage of revenue, driven by an increase in revenue and continued operating expense leverage.

**Interest expense**

Interest expense relates to interest on the ANGI Group Senior Notes.

For a detailed description of long-term debt, net, see “[Note 3—Long-term Debt](#)” to the financial statements included in “[Item 1—Consolidated Financial Statements](#).”

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(In thousands)							
Interest expense	\$ (5,045)	\$ (5,037)	\$ 8	—%	\$ (15,124)	\$ (15,100)	\$ 24	—%

Interest expense was flat compared to the three and nine months ended September 30, 2023.

**Other income, net**

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(In thousands)							
Other income, net	\$ 5,979	\$ 3,890	\$ 2,089	54%	\$ 15,033	\$ 12,881	\$ 2,152	17%

*For the three months ended September 30, 2024 and 2023*

Other income, net for the three months ended September 30, 2024 includes interest income of \$5.1 million.

Other income, net for the three months ended September 30, 2023 includes interest income of \$4.9 million, partially offset by a foreign currency exchange loss of \$1.0 million.

*For the nine months ended September 30, 2024 and 2023*

Other income, net for the nine months ended September 30, 2024 includes interest income of \$14.9 million.

Other income, net for the nine months ended September 30, 2023 includes interest income of \$12.4 million and a foreign currency gain of \$0.4 million.

### *Income tax benefit*

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2024	2023	\$ Change	% Change	2024	2023	\$ Change	% Change
	(Dollars in thousands)							
Income tax benefit	\$ 26,612	\$ 6,057	\$ 20,555	339%	\$ 18,505	\$ 3,813	\$ 14,692	385%
Effective income tax rate	NM	67%			NM	10%		

For further details of income tax matters, see “[Note 6—Income Taxes](#)” to the financial statements included in “[Item 1. Consolidated Financial Statements](#).”

#### *For the three months ended September 30, 2024 compared to the three months ended September 30, 2023*

In 2024, the Company recorded a benefit, despite pre-tax income, due primarily to the valuation allowance release for foreign net operating losses and research credits, partially offset by tax shortfalls generated by the vesting of stock-based awards. Following the purchase of the remaining noncontrolling interests of a foreign subsidiary, we reorganized related business operations, which resulted in the release of a valuation allowance for foreign net operating losses in the amount of \$31.1 million as a discrete item in the third quarter because we are now forecasting the utilization of these net operating losses within the foreseeable future.

In 2023, the Company recorded a benefit due primarily to benefits related to a change in the annual expected effective income tax rate, and a reconciliation of income tax provision accruals to tax returns and research credits, partially offset by tax shortfalls generated by the vesting of stock-based awards.

#### *For the nine months ended September 30, 2024 compared to the nine months ended September 30, 2023*

In 2024, the Company recorded a benefit, despite a pre-tax income due primarily to the valuation allowance release described in the three-month discussion and research credits, partially offset by tax shortfalls generated by the vesting of stock-based awards.

In 2023, the effective income tax rate was lower than the statutory rate of 21% due primarily to the impact of stock-based awards, partially offset by research credits.

## PRINCIPLES OF FINANCIAL REPORTING

We report Adjusted EBITDA as a supplemental measure to U.S. generally accepted accounting principles (“GAAP”). This measure is considered our primary segment measure of profitability and one of the metrics by which we evaluate the performance of our businesses, and on which our internal budgets are based and may also impact management compensation. We believe that investors should have access to, and we are obligated to provide, the same set of tools that we use in analyzing our results. This non-GAAP measure should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results. We endeavor to compensate for the limitations of the non-GAAP measure presented by providing the comparable GAAP measure with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the non-GAAP measure. We encourage investors to examine the reconciling adjustments between the GAAP and non-GAAP measure, which we discuss below.

### Definition of Non-GAAP Measure

*Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (“Adjusted EBITDA”)* is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of amortization of intangible assets and impairments of goodwill and intangible assets, if applicable. We believe this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. Adjusted EBITDA has certain limitations because it excludes the impact of these expenses.

The following table reconciles net earnings (loss) attributable to Angi Inc. shareholders to operating income (loss) to consolidated Adjusted EBITDA:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
	(In thousands)			
<b>Net earnings (loss) attributable to Angi shareholders</b>	\$ 35,161	\$ (5,356)	\$ 37,290	\$ (35,380)
Add back:				
Net earnings attributable to noncontrolling interests	202	69	844	614
Loss from discontinued operations, net of tax	—	2,335	—	2,236
Income tax benefit	(26,612)	(6,057)	(18,505)	(3,813)
Other income, net	(5,979)	(3,890)	(15,033)	(12,881)
Interest expense	5,045	5,037	15,124	15,100
<b>Operating income (loss)</b>	<u>7,817</u>	<u>(7,862)</u>	<u>19,720</u>	<u>(34,124)</u>
Add back:				
Stock-based compensation expense	10,024	10,581	28,093	33,590
Depreciation	17,568	22,493	65,741	69,687
Amortization of intangibles	—	2,633	—	7,958
<b>Adjusted EBITDA</b>	<u>\$ 35,409</u>	<u>\$ 27,845</u>	<u>\$ 113,554</u>	<u>\$ 77,111</u>

For a reconciliation of operating income (loss) to Adjusted EBITDA for the Company’s reportable segments, see “[Note 5—Segment Information](#)” to the financial statements included in “[Item 1—Consolidated Financial Statements](#).”

### Non-Cash Expenses That Are Excluded from Our Non-GAAP Measure

*Stock-based compensation expense* consists of expense associated with the grants, including unvested grants assumed in acquisitions, of stock appreciation rights, restricted stock units (“RSUs”), stock options, performance-based RSUs (“PSUs”) and market-based awards. These expenses are not paid in cash and we view the economic costs of stock-based awards to be the dilution to our share base; we also include the related shares in our fully diluted shares outstanding for GAAP earnings per share using the treasury stock method. PSUs and market-based awards are included only to the extent the applicable performance or market condition(s) have been met (assuming the end of the reporting period is the end of the contingency period). The Company is currently settling all stock-based awards on a net basis and remits the required tax-withholding amounts from its current funds.

*Depreciation* is a non-cash expense relating to our capitalized software, leasehold improvements and equipment and is computed using the straight-line method to allocate the cost of depreciable assets to operations over their estimated useful lives, or, in the case of leasehold improvements, the lease term, if shorter.

*Amortization of intangible assets and impairments of goodwill and intangible assets* are non-cash expenses related primarily to acquisitions. At the time of an acquisition, the identifiable definite-lived intangible assets of the acquired company, such as professional relationships, technology, and trade names, are valued and amortized over their estimated lives. Value is also assigned to acquired indefinite-lived intangible assets, which comprise trade names and trademarks, and goodwill that are not subject to amortization. An impairment is recorded when the carrying value of an intangible asset or goodwill exceeds its fair value. We believe that intangible assets represent costs incurred by the acquired company to build value prior to acquisition and the related amortization and impairments of intangible assets or goodwill, if applicable, are not ongoing costs of doing business.

## FINANCIAL POSITION, LIQUIDITY, AND CAPITAL RESOURCES

### Financial Position

	September 30, 2024	December 31, 2023
	(In thousands)	
<b>Cash and cash equivalents:</b>		
United States	\$ 390,281	\$ 354,341
All other countries	4,949	9,703
<b>Total cash and cash equivalents</b>	<b>\$ 395,230</b>	<b>\$ 364,044</b>
<b>Long-term debt:</b>		
ANGI Group Senior Notes	\$ 500,000	\$ 500,000
Less: unamortized debt issuance costs	3,361	3,953
<b>Total long-term debt, net</b>	<b>\$ 496,639</b>	<b>\$ 496,047</b>

At September 30, 2024, all of the Company's international cash can be repatriated without significant consequences.

For a detailed description of long-term debt, see "[Note 3—Long-term Debt](#)" to the financial statements included in "[Item 1—Consolidated Financial Statements](#)."

### Cash Flow Information

In summary, the Company's cash flows are as follows:

	Nine Months Ended September 30,	
	2024	2023
	(In thousands)	
<b>Net cash provided by (used in):</b>		
Operating activities attributable to continuing operations	\$ 115,904	\$ 85,241
Investing activities attributable to continuing operations	\$ (37,541)	\$ (35,956)
Financing activities attributable to continuing operations	\$ (47,544)	\$ (8,234)

Net cash provided by operating activities attributable to continuing operations consists of earnings adjusted for non-cash items and the effect of changes in working capital. Non-cash adjustments include depreciation, provision for credit losses, stock-based compensation expense, non-cash lease expense (including impairment of right-of-use assets), deferred income taxes, and amortization of intangibles.

#### 2024

Adjustments to net earnings attributable to continuing operations consist primarily of \$65.7 million of depreciation, \$43.7 million of provision for credit losses, \$28.1 million of stock-based compensation expense, \$13.8 million of non-cash lease expense (including impairment of right-of-use assets), and \$24.6 million of deferred income taxes. The decrease from changes in working capital consists primarily of an increase of \$44.7 million in accounts receivable, a decrease of \$13.9 million in operating lease liabilities and a decrease of \$3.9 million in accounts payable and other liabilities, partially offset by a decrease of \$21.1 million in other assets. The increase in accounts receivable is due primarily to timing of cash receipts. The decrease in operating lease liabilities is due to cash payments on leases net of interest accretion. The decrease in accounts payable and other liabilities is due primarily to the timing of payments, partially offset by an increase in accrued advertising. The decrease in other assets is due primarily to payment received related to insurance coverage for previously incurred legal fees and a decrease in prepaid hosting services.

Net cash used in investing activities attributable to continuing operations includes capital expenditures of \$37.5 million primarily related to investments in capitalized software to support the Company's products and services.

Net cash used in financing activities attributable to continuing operations includes \$25.7 million for the repurchase of 11.4 million shares of the Company's Class A common stock, on a settlement date basis, at an average price of \$2.25 per share,

\$16.0 million for the purchase of the remaining noncontrolling interests of a foreign subsidiary, and \$5.7 million for the payment of withholding taxes on behalf of employees for stock-based awards that were net settled.

## **2023**

Adjustments to net loss attributable to continuing operations consist primarily of \$69.7 million of depreciation, \$64.8 million of provision for credit losses, \$33.6 million of stock-based compensation expense, \$9.1 million of non-cash lease expense, and \$8.0 million of amortization of intangibles. The decrease from changes in working capital consists primarily of an increase of \$58.5 million in accounts receivable, a decrease of \$16.5 million in operating lease liabilities, and an increase of \$18.8 million in accounts payable and other liabilities. The increase in accounts receivable is due primarily to timing of cash receipts. The decrease in operating lease liabilities is due to cash payments on leases net of interest accretion. The increase in accounts payable and other liabilities is due, in part, to timing of payments.

Net cash used in investing activities attributable to continuing operations includes capital expenditures of \$36.1 million primarily related to investments in capitalized software to support the Company's products and services and purchases of marketable debt securities of \$12.4 million, partially offset by proceeds from maturities of marketable debt securities of \$12.5 million.

Net cash used in financing activities attributable to continuing operations includes \$4.8 million for the payment of withholding taxes on behalf of employees for stock-based awards that were net settled and \$3.4 million for the repurchase of 1.1 million shares of the Company's Class A common stock, on a settlement date basis, at an average price of \$3.22 per share.

### ***Discontinued Operations***

Net cash provided by discontinued operations of \$3.9 million for the nine months ended September 30, 2023 relates to the operations of THR. The Company does not expect cash flows from discontinued operations following the sale of THR.

## **Liquidity and Capital Resources**

### ***Share Repurchase Authorizations and Activity***

During the nine months ended September 30, 2024, the Company repurchased 11.4 million shares of its Class A common stock, on a trade date basis, at an average price of \$2.25 per share, or \$25.6 million in aggregate. During the fourth quarter of 2023, the Company announced its intent to repurchase the 14.0 million shares remaining in its stock repurchase authorization from March 2020 (the "2020 Share Authorization"). On August 2, 2024, the board of directors of the Company approved a new stock repurchase authorization of 25 million shares (the "2024 Share Authorization"). As of August 19, 2024, the Company had no shares remaining under the 2020 Authorization. From October 1, 2024 through November 8, 2024 the Company repurchased an additional 1.1 million shares at an average price of \$2.49 per share, or \$2.8 million in aggregate. As of November 8, 2024, the Company had 23.1 million shares remaining in the 2024 Share Authorization.

The Company may repurchase shares pursuant to the 2024 Repurchase Authorization over an indefinite period of time in the open market and in privately negotiated transactions, depending on those factors the Company's management deems relevant at any particular time, including, without limitation, market conditions, share price and future outlook.

### ***Contractual Obligations***

At September 30, 2024, there were no material changes outside the ordinary course of business to the Company's contractual obligations disclosures as of December 31, 2023, included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

### ***Capital Expenditures***

The Company's 2024 capital expenditures are expected to be higher than 2023 capital expenditures of \$47.8 million by approximately 10% to 15%, due to an increase related to capitalized software.

### ***Liquidity Assessment***

The Company's liquidity could be negatively affected by a decrease in demand for its products and services due to economic or other factors.

At September 30, 2024, IAC held 2.6 million of the Company's outstanding Class A shares and all of the Company's outstanding Class B shares, which represented 85.3% of the Company's economic interest and 98.3% of the Company's voting interest as of that date. As a result, IAC has the ability to control the Company's financing activities, including the issuance of additional debt and equity securities by the Company or any of its subsidiaries, or the incurrence of other indebtedness generally. While the Company is expected to have the ability to access debt and equity markets if needed, such transactions may require the approval of IAC due to its control of the majority of the outstanding voting power of the Company's capital stock and its representation on the Company's board of directors.

The Company believes its existing cash, cash equivalents, and expected positive cash flows generated from operations will be sufficient to fund its normal operating requirements, including capital expenditures, debt service, the payment of withholding taxes paid on behalf of employees for net-settled stock-based awards, and investing and other commitments, for the next twelve months. We may elect to raise additional capital through the sale of additional equity or debt financing to fund business activities such as strategic acquisitions, share repurchases, or other purposes beyond the next twelve months.

Additional financing may not be available on terms favorable to the Company or at all, and may also be impacted by any disruptions in the financial markets. In addition, the Company's existing indebtedness could limit its ability to obtain additional financing.

**Item 3. *Quantitative and Qualitative Disclosures About Market Risk***

During the nine months ended September 30, 2024, there have been no material changes to the Company's instruments or positions that are sensitive to market risk since the disclosure in our Annual Report on Form 10-K for the year ended December 31, 2023.



**Item 4. Controls and Procedures**

As required by Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), management, including our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), conducted an evaluation, as of the end of the period covered by this quarterly report, of the effectiveness of the Company's disclosure controls and procedures as defined by Rule 13a-15(e) under the Exchange Act. Based on this evaluation, our CEO and CFO concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

The Company monitors and evaluates on an ongoing basis its internal control over financial reporting in order to improve its overall effectiveness. In the course of these evaluations, the Company modifies and refines its internal processes as conditions warrant.

During the three months ended September 30, 2024, there have been no changes to our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II

### OTHER INFORMATION

#### Item 1. *Legal Proceedings*

##### Overview

In the ordinary course of business, the Company and its subsidiaries are (or may become) parties to claims, suits, regulatory and government investigations, and other proceedings involving property, personal injury, intellectual property, privacy, tax, labor and employment, competition, commercial disputes, consumer protection and other claims, as well as stockholder derivative actions, class action lawsuits and other matters. Such claims, suits, regulatory and government investigations, and other proceedings could result in fines, civil or criminal penalties, or other adverse consequences. The amounts that may be recovered in such matters may be subject to insurance coverage. Although the results of legal proceedings and claims cannot be predicted with certainty, neither the Company nor any of its subsidiaries is currently a party to any legal proceedings the outcome of which, we believe, if determined adversely to us, would individually or in the aggregate have a material adverse effect on our business, financial condition or results of operations. However, the outcome of such matters is inherently unpredictable and subject to significant uncertainties.

Rules of the Commission require the description of material pending legal proceedings (other than ordinary, routine litigation incident to the registrant's business) and advise that proceedings ordinarily need not be described if they primarily involve damages claims for amounts (exclusive of interest and costs) not exceeding 10% of the current assets of the registrant and its subsidiaries on a consolidated basis. In the judgment of Company management, none of the pending litigation matters which we are defending, including the matter described below, involves or is likely to involve amounts of that magnitude. The matter described below involves issues or claims that may be of particular interest to our stockholders, regardless of whether it may be material to our financial position or operations based upon the standard set forth in the rules of the Commission.

##### Professional Class Action Litigation against HomeAdvisor

In July 2016, a putative class action, *Airquip, Inc. et al. v. HomeAdvisor, Inc. et al.*, No. 1:16-cv-1849, was filed in the U.S. District Court for the District of Colorado. The complaint, as amended in November 2016, alleged that HomeAdvisor engages in certain deceptive practices affecting the professionals who join its network, including charging them for substandard customer leads and failing to disclose certain charges. The complaint sought certification of a nationwide class consisting of all HomeAdvisor professionals since October 2012, asserted claims for fraud, breach of implied contract, unjust enrichment and violation of the federal RICO statute and the Colorado Consumer Protection Act, and sought injunctive relief and damages in an unspecified amount.

In July 2018, plaintiffs' counsel filed a separate putative class action in the U.S. District Court for the District of Colorado, *Costello et al. v. HomeAdvisor, Inc. et al.*, No. 1:18-cv-1802, on behalf of the nine professionals also proposed as new plaintiffs in the *Airquip* case, naming as defendants HomeAdvisor, the Company and IAC (as well as an unrelated company), and asserting 45 claims largely duplicative of those asserted in a proposed second amended complaint in the *Airquip* case. In November 2018, the judge presiding over the *Airquip* case issued an order consolidating the two cases to proceed before him under the caption *In re HomeAdvisor, Inc. Litigation*.

In September 2019, the court issued an order granting the plaintiffs' renewed motion for leave to file a consolidated second amended complaint, naming as defendants, in addition to HomeAdvisor, the Company and IAC, CraftJack, Inc. (a wholly-owned subsidiary of the Company) and two unrelated entities. In October and December 2019, the four defendants affiliated with HomeAdvisor filed motions to dismiss certain claims in the amended complaint. In September 2020, the court issued an order granting in part and denying in part the defendants' motions to dismiss.

In May 2022, the plaintiffs filed a motion for class certification; the defendants opposed the motion. On January 10, 2024, the court issued an order largely denying the motion; while the court certified certain classes seeking only injunctive relief based upon alleged misappropriation of professional's intellectual property, the court declined to certify any of the proposed classes challenging lead quality and seeking monetary relief. On July 18, 2024, the Tenth Circuit Court of Appeals denied the plaintiffs' petition for leave to appeal the district court's partial denial of class certification. On August 20, 2024, the plaintiffs filed a motion for leave to file a second motion for class certification, proposing somewhat narrower, state-based classes; the defendants opposed the motion, which remains pending.

On February 26, 2024, the parties filed cross-motions for summary judgment on the plaintiffs' claims alleging misappropriation of professional's intellectual property. On September 13, 2024, the district court issued an order granting the defendants' motion and dismissing the plaintiffs' misappropriation claims.

The Company believes that the allegations in this lawsuit are without merit and will continue to defend vigorously against them.

**Item 1A. Risk Factors**

This quarterly report on Form 10-Q contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. The use of words such as “anticipates,” “estimates,” “expects,” “plans,” “intends,” “will continue,” “may,” “could” and “believes,” among similar expressions, generally identify forward-looking statements. These forward-looking statements include, among others, statements relating to our future business, financial condition, results of operations and financial performance, our business prospects and strategy, trends in the home services industry and other similar matters. These forward-looking statements are based on the expectations and assumptions of our management about future events as of the date of this report, which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict.

Actual results could differ materially from those contained in these forward-looking statements for a variety of reasons, including, among others: (i) the continued migration of the home services market online, (ii) our ability to market our various products and services in a successful and cost-effective manner, (iii) the continued display of links to websites offering our products and services in a prominent manner in search results, (iv) our ability to expand our pre-priced offerings while balancing the overall mix of service requests and directory services on Angi platforms, (v) our ability to establish and maintain relationships with quality and trustworthy professionals, (vi) our continued ability to develop and monetize versions of our products and services for mobile and other digital devices, (vii) our ability to access, share and use personal data about consumers, (viii) our continued ability to communicate with consumers and professionals via e-mail (or other sufficient means), (ix) our ability to continue to generate leads for professionals given changing requirements applicable to certain communications with consumers, (x) any challenge to the contractor classification or employment status of our professionals, (xi) our ability to compete, (xii) adverse economic events or trends (particularly those that impact consumer confidence and spending behavior), (xiii) our ability to maintain and/or enhance our various brands, (xiv) our ability to protect our systems, technology and infrastructure from cyberattacks and to protect personal and confidential user information (including credit card information), as well as the impact of cyberattacks experienced by third parties, (xv) the occurrence of data security breaches and/or fraud, (xvi) increased liabilities and costs related to the processing, storage, use and disclosure of personal and confidential user information, (xvii) the integrity, quality, efficiency and scalability of our systems, technology and infrastructures (and those of third parties with whom we do business), (xviii) changes in key personnel, (xix) various risks related to our relationship with IAC, (xx) our ability to generate sufficient cash to service our indebtedness and (xxi) certain risks related to ownership of our Class A common stock.

Certain of these and other risks and uncertainties are discussed in our filings with the SEC, including in Part I-Item 1A-Risk Factors of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, filed with the Securities and Exchange Commission on February 29, 2024 (the “Annual Report”). Other unknown or unpredictable factors that could also adversely affect our business, financial condition and operating results may arise from time to time. In light of these risks and uncertainties, the forward-looking statements discussed in this quarterly report may not prove to be accurate. Accordingly, you should not place undue reliance on these forward-looking statements, which only reflect the views of Company management as of the date of this quarterly report. We do not undertake to update these forward-looking statements.

There have been no material changes to the risk factors disclosed in Part I-Item 1A-Risk Factors of our Annual Report. In addition to the other information set forth in this quarterly report, you should carefully consider the risk factors discussed under the caption Part I-Item 1A-Risk Factors of our Annual Report, any or all of which could materially and adversely affect the Company’s business, financial condition or results of operations. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect the Company’s business, financial condition and/or results of operations.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****Unregistered Sales of Equity Securities**

The Company did not issue or sell any shares of its common stock or any other equity securities pursuant to unregistered transactions during the three months ended September 30, 2024.

**Issuer Purchases of Equity Securities**

The following table sets forth purchases by the Company of its Class A common stock during the three months ended September 30, 2024:

<b>Period</b>	<b>(a) Total Number of Shares Purchased</b>	<b>(b) Average Price Paid Per Share</b>	<b>(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs(1)</b>	<b>(d) Maximum Number of Shares that May Yet Be Purchased Under Publicly Announced Plans or Programs(2)</b>
July 2024	1,606,525	\$ 2.15	1,606,525	838,541
August 2024	1,137,913	\$ 2.41	1,137,913	24,700,628
September 2024	492,239	\$ 2.54	492,239	24,208,389
Total	<u>3,236,677</u>	\$ 2.30	<u>3,236,677</u>	24,208,389

(1) Reflects repurchases made pursuant to the share repurchase authorizations announced in March 2020 and/or August 2024, as applicable.

(2) Represents the total number of shares of Class A common stock that remained available for repurchase as of the end of the relevant month set forth in the table above pursuant to the March 2020 and/or August 2024 share repurchase authorizations, as applicable. The Company may repurchase shares pursuant to the August 2024 share repurchase authorization over an indefinite period of time in the open market and in privately negotiated transactions, depending on those factors Company management deems relevant at any particular time, including, without limitation, market conditions, share price and future outlook.

From October 1, 2024 through November 8, 2024, the Company repurchased an additional 1,129,186 shares of Class A common stock at an average price of \$2.49 per share pursuant to the August 2024 share repurchase authorization, after which approximately 23.1 million shares remained available for repurchase.

**Item 5. Other Information**

***IAC Relationship***

On November 11, 2024, IAC announced it is considering a spin-off of its ownership stake in the Company to its shareholders.

***Rule 10b5-1 Trading Plans***

No director or officer of the Company adopted or terminated a Rule 10b5-1 trading plan or non-Rule 10b5-1 trading arrangement (as such term is defined in Item 408(a) of Regulation S-K) during the three months ended September 30, 2024.

**Item 6. Exhibits**

The documents set forth below, numbered in accordance with Item 601 of Regulation S-K, are filed herewith, incorporated by reference to the location indicated or furnished herewith.

<b>Exhibit Number</b>	<b>Description</b>	<b>Location</b>
3.1	Amended and Restated Certificate of Incorporation	<a href="#">Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2024.</a>
3.2	Amended and Restated Certificate of Incorporation of ANGI Homeservices Inc.	<a href="#">Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed on October 2, 2017.</a>
3.3	Certificate of Amendment to the Amended and Restated Certificate of Incorporation of ANGI Homeservices Inc. (dated as of March 17, 2021)	<a href="#">Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed on March 17, 2021.</a>
3.4	Certificate of Amendment to the Amended and Restated Certificate of Incorporation of Angi Inc. (dated as of June 13, 2024).	<a href="#">Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed on June 14, 2024</a>
3.5	Amended and Restated Bylaws	<a href="#">Exhibit 3.1 to the Registrant's Current Report on Form 8-K, filed on September 18, 2023.</a>
<a href="#">31.1</a>	Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. <sup>(1)</sup>	
<a href="#">31.2</a>	Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) or 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. <sup>(1)</sup>	
<a href="#">32.1</a>	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. <sup>(2)</sup>	
<a href="#">32.2</a>	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. <sup>(2)</sup>	
101.INS	Inline XBRL Instance (the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document)	
101.SCH	Inline XBRL Taxonomy Extension Schema <sup>(1)</sup>	
101.CAL	Inline XBRL Taxonomy Extension Calculation <sup>(1)</sup>	
101.DEF	Inline XBRL Taxonomy Extension Definition <sup>(1)</sup>	
101.LAB	Inline XBRL Taxonomy Extension Labels <sup>(1)</sup>	
101.PRE	Inline XBRL Taxonomy Extension Presentation <sup>(1)</sup>	
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)	

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(1) Filed herewith.

(2) Furnished herewith.



**Certification**

I, Jeffrey W. Kip, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2024 of Angi Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 12, 2024

/s/ JEFFREY W. KIP

Jeffrey W. Kip

*Chief Executive Officer*



**Certification**

I, Andrew Russakoff, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2024 of Angi Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 12, 2024

/s/ ANDREW RUSSAKOFF

Andrew Russakoff  
*Chief Financial Officer*

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Jeffrey W. Kip, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that, to my knowledge:

- (1) the Quarterly Report on Form 10-Q for the quarter ended September 30, 2024 of Angi Inc. (the "Report") which this statement accompanies fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Angi Inc.

Dated: November 12, 2024

/s/ JEFFREY W. KIP

Jeffrey W. Kip

*Chief Executive Officer*

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Andrew Russakoff, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that, to my knowledge:

- (1) the Quarterly Report on Form 10-Q for the quarter ended September 30, 2024 of Angi Inc. (the "Report") which this statement accompanies fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Angi Inc.

Dated: November 12, 2024

/s/ ANDREW RUSSAKOFF

Andrew Russakoff

*Chief Financial Officer*