

#### **ANGI REPORTS Q2 2024**

## Q2 operating income improves \$25 million to \$9 million Q2 Adjusted EBITDA improves 115% to \$42 million

DENVER — August 6, 2024 — Angi Inc. (NASDAQ: ANGI) released its second quarter results today. A letter to IAC shareholders from Angi Inc, Chairman and IAC CEO Joey Levin is available on the Investor Relations section of IAC's website at <u>ir.iac.com</u>.

ANGI INC. SUMMARY RESULTS										
(\$ in millions except per share amounts)										
Q2 2024 Q2 2023 Growth										
Revenue	\$	315.1	\$	351.6	-10%					
Operating income (loss) 9.2 (15.4) NM										
Net earnings (loss)		3.8		(14.7)	NM					
Diluted earnings (loss) per share		0.01		(0.03)	NM					
Adjusted EBITDA 42.2 19.6 115%										
See reconciliations of GA	AP to n	on-GAAP m	easu	res beginning on page	2 <u>10</u> .					

#### **O2 2024 HIGHLIGHTS**

- Operating income increased \$25 million to \$9 million and Adjusted EBITDA increased 115% to \$42.2 million driven by growth at Ads and Leads, International and Services.
- Monetized Transactions per Service Request increased 20% to 1.37.
- Between May 3, 2024 and August 2, 2024, Angi Inc. repurchased 4.1 million common shares for an aggregate of \$8.6 million (average share price of \$2.11 per share).
  - Angi Inc. has repurchased 13.4 million shares since announcing the intent to fully utilize its share repurchase authorization in November 2023.
  - On August 2, 2024, the Angi Board of Directors approved a new stock repurchase authorization of 25 million shares.
- International revenue grew 14% with expanding margins (operating income increased 159% and Adjusted EBITDA increased 81%).
- For the six months ended June 30, 2024, net cash provided by operating activities attributable to continuing operations was \$85 million and Free Cash Flow was \$60 million.
- For the full year 2024, Angi Inc. expects (\$10)-\$40 million of operating (loss) income and \$130-\$150 million of Adjusted EBITDA.

#### Revenue

	 Q2 2024		Q2 2023	Growth	
(\$ in millions; rounding differences may occur)					
Ads and Leads	\$ 257.3	\$	292.5	-12%	
Services	24.6		29.9	-18%	
Total Domestic	\$ 281.9	\$	322.4	-13%	
International	33.2		29.2	14%	
Total	\$ 315.1	\$	351.6	-10%	

- Revenue was \$315.1 million, down 10% year-over-year driven by:
  - Ads and Leads revenue decreased 12% driven by ongoing user-experience enhancements as well
    as lower sales and marketing spend, resulting in both lower service requests and lower acquisition
    of new service professionals
  - Services revenue decreased 18% due to margin-optimization initiatives and lower service requests
  - International revenue increased 14% driven primarily by a larger service professional network and higher revenue-per-service-professional

#### Operating income (loss) and Adjusted EBITDA

		Q2 2024		Q2 2023	Growth
(\$ in millions; rounding differences may occur)					
Operating income (loss):					
Ads and Leads	\$	24.8	\$	4.8	418%
Services		(4.5)		(5.2)	13%
Corporate		(15.2)		(16.6)	8%
Total Domestic		5.1		(17.0)	NM
International		4.1		1.6	159%
Total	\$	9.2	\$	(15.4)	NM
Adjusted EBITDA:		<u>-</u>	_		
Ads and Leads	\$	49.0	\$	28.2	74%
Services		2.0		1.7	16%
Corporate		(13.9)		(13.1)	-6%
Total Domestic		37.0		16.7	121%
International		5.1		2.8	81%
Total	\$	42.2	\$	19.6	115%
	<u> </u>				

- Operating income increased \$24.6 million to \$9.2 million and Adjusted EBITDA improved 115% to \$42.2 million driven by:
  - Ads and Leads operating income increased 418% to \$24.8 million reflecting:
    - Adjusted EBITDA increasing 74% to \$49.0 million reflecting:
      - Lower selling and marketing expense due to lower consumer marketing spend driven by improved efficiency and lower sales-related expenses
      - 12% lower revenue
    - \$2.7 million lower amortization of intangibles
    - \$2.8 million higher depreciation
  - Services operating loss decreased 13% to \$4.5 million due to:
    - Adjusted EBITDA increasing 16% to \$2.0 million due primarily to improved unit economics and lower operating expenses, partially offset by lower revenue
    - \$0.3 million lower depreciation
  - International operating income increased 159% to \$4.1 million and Adjusted EBITDA increased 81% to \$5.1 million due primarily to a 14% increase in revenue and continued operating expense leverage

#### Income Taxes

The Company recorded an income tax provision of \$4.6 million in Q2 2024 for an effective tax rate of 53%, which is higher than the statutory rate due primarily to the impact of stock-based awards and unbenefited losses, partially offset by research credits. The Company recorded an income tax provision of \$0.4 million in Q2 2023 despite a pre-tax loss, due primarily to non-deductible stock-based compensation expense and foreign income taxed at different rates, partially offset by research credits.

#### **Operating Metrics**

	Q2 2024	Q2 2023	Growth
Service Requests (in thousands)	4,939	6,862	-28%
Monetized Transactions (in thousands)	6,749	7,805	-14%
Monetized Transactions per Service Request	1.37	1.14	20%
Transacting Service Professionals (in thousands)	187	207	-10%

#### Free Cash Flow

For the six months ended June 30, 2024, net cash provided by operating activities attributable to continuing operations was \$85.0 million, an \$8.0 million increase year-over-year. Free Cash Flow increased \$4.8 million to \$59.5 million due primarily to higher Adjusted EBITDA, partially offset by unfavorable working capital and \$3.1 million higher capital expenditures.

	Six Months Ended June 30,				
(\$ in millions; rounding differences may occur)		2024		2023	
Net cash provided by operating activities attributable to continuing operations	\$	85.0	\$	77.0	
Capital expenditures		(25.4)		(22.3)	
Free Cash Flow	\$	59.5	\$	54.7	

#### LIQUIDITY AND CAPITAL RESOURCES

As of June 30, 2024:

- Angi Inc. had 500.2 million Class A and Class B common shares outstanding.
- IAC's economic interest in Angi Inc. was 84.9% and IAC's voting interest in Angi Inc. was 98.2%.
- Angi Inc. had \$385 million in cash and cash equivalents and \$500 million of debt (due August 15, 2028), which was held at ANGI Group, LLC (a subsidiary of Angi Inc.).

Between May 3, 2024 and August 2, 2024, Angi Inc. repurchased 4.1 million common shares for an aggregate of \$8.6 million (average share price of \$2.11 per share).

During the fourth quarter of 2023, Angi Inc. announced its intent to utilize the remaining 14.0 million shares in its stock repurchase authorization. As of August 2, 2024, Angi Inc. had 0.6 million shares remaining in its previous stock repurchase authorization, pursuant to which share repurchases can be made over an indefinite period of time in the open market and in privately negotiated transactions, depending on those factors management deems relevant at any particular time, including, without limitation, market conditions, share price and future outlook.

On August 2, 2024, the Angi Board of Directors approved a new stock repurchase authorization of 25 million shares.

#### **CONFERENCE CALL**

IAC and Angi Inc. will host a conference call to answer questions regarding their second quarter results on Wednesday, August 7, 2024, at 8:30 a.m. Eastern Time. This conference call will include the disclosure of certain information, including forward-looking information, which may be material to an investor's understanding of IAC's and Angi Inc.'s businesses. The conference call will be open to the public at ir.angi.com and ir.iac.com.

#### **DILUTIVE SECURITIES**

Angi Inc. has various dilutive securities. The table below details these securities as well as potential dilution at various stock prices (shares in millions; rounding differences may occur).

			vg. rcise	As of				
	Shares	Pr	rice	8/2/24		Dilutio	on At:	
Share Price				\$ 2.02	\$ 3.00	\$ 4.00	\$ 5.00	\$ 6.00
Absolute Shares as of 8/2/24	498.7			498.7	498.7	498.7	498.7	498.7
SARs	0.3	\$	2.91	_	_	_	0.1	0.1
Options	0.3	\$ 1	2.32	_	_	_	_	_
RSUs and subsidiary denominated equity awards	29.0			7.4	7.3	7.2	7.1	7.1
Total Dilution				7.4	7.3	7.2	7.2	7.2
% Dilution				1.5%	1.4%	1.4%	1.4%	1.4%
Total Diluted Shares Outstanding				506.1	505.9	505.9	505.9	505.9

The dilutive securities presentation is calculated using the method and assumptions described below, which are different from those used for GAAP dilution, which is calculated based on the treasury stock method.

The Company currently settles all equity awards on a net basis; therefore, the dilutive effect is presented as the net number of shares expected to be issued upon exercise or vesting, and in the case of options, assuming no proceeds are received by the Company. Any required withholding taxes are paid in cash by the Company on behalf of the employees assuming a withholding tax rate of 50%. In addition, the estimated income tax benefit from the tax deduction received upon the exercise or vesting of these awards is assumed to be used to repurchase Angi Inc. shares. Assuming all awards were exercised or vested on August 2, 2024, withholding taxes paid by the Company on behalf of the employees upon net settlement would have been \$27.4 million, assuming a stock price of \$2.02 and a 50% withholding rate. The table above assumes no change in the fair value estimate of the non-publicly traded subsidiary denominated equity awards from the values used at June 30, 2024. The number of shares ultimately needed to settle these awards and the cash withholding tax obligation may vary significantly as a result of the determination of the fair value of the relevant subsidiary. In addition, the number of shares required to settle these awards will be impacted by movement in the stock price of ANGI.

# ANGI INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

	Three Months Ended June 30,					Six Months E	nded	ed June 30,	
		2024		2023		2024		2023	
			(In th	ousands, exc	ept p	oer share data	)		
Revenue	\$	315,134	\$	351,587	\$	620,524	\$	707,084	
Cost of revenue (exclusive of depreciation shown separately below)		14,152		14,708		26,649		31,645	
Gross profit		300,982		336,879		593,875		675,439	
Operating costs and expenses:									
Selling and marketing expense		158,323		208,877		315,374		408,487	
General and administrative expense		84,369		93,167		169,890		189,834	
Product development expense		24,779		25,549		48,535		50,861	
Depreciation		24,324		22,004		48,173		47,194	
Amortization of intangibles		_		2,663		_		5,325	
Total operating costs and expenses		291,795		352,260		581,972		701,701	
Operating income (loss)		9,187		(15,381)		11,903		(26,262)	
Interest expense		(5,041)		(5,034)		(10,079)		(10,063)	
Other income, net		4,570		5,184		9,054		8,991	
Earnings (loss) from continuing operations before income taxes		8,716		(15,231)		10,878		(27,334)	
Income tax provision		(4,628)		(360)		(8,107)		(2,244)	
Net earnings (loss) from continuing operations		4,088		(15,591)		2,771		(29,578)	
Earnings from discontinued operations, net of tax				1,112				99	
Net earnings (loss)		4,088		(14,479)		2,771		(29,479)	
Net earnings attributable to noncontrolling interests		(328)		(220)		(642)		(545)	
Net earnings (loss) attributable to Angi Inc. shareholders	\$	3,760	\$	(14,699)	\$	2,129	\$	(30,024)	
Per share information from continuing operations:									
Basic earnings (loss) per share	\$	0.01	\$	(0.03)	\$	0.00	\$	(0.06)	
Diluted earnings (loss) per share	\$	0.01	\$	(0.03)	\$	0.00	\$	(0.06)	
Per share information attributable to Angi Inc. shareholders:									
Basic earnings (loss) per share	\$	0.01	\$	(0.03)	\$	0.00	\$	(0.06)	
Diluted earnings (loss) per share	\$	0.01	\$	(0.03)	\$	0.00	\$	(0.06)	
Stock-based compensation expense by function:									
Selling and marketing expense	\$	1,145	\$	1,481	\$	2,377	\$	2,733	
General and administrative expense		5,807		6,406		13,000		15,167	
Product development expense		1,720		2,410		2,692		5,109	
Total stock-based compensation expense	\$	8,672	\$	10,297	\$	18,069	\$	23,009	

# ANGI INC. CONSOLIDATED BALANCE SHEET (\$ in thousands)

NSSETS						
Cash and cash equivalents         \$ 384,895         \$ 364,044           Accounts receivable, net         66,325         51,000           Other current assets         64,861         72,075           Total current assets         516,081         487,219           Capitalized software, leasehold improvements and equipment, net         89,749         109,527           Goodwill         885,034         886,047           Intangible assets, net         170,582         170,773           Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         5,466           TOTAL ASSETS         8,1852,465         1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY         5         49,859           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitm		June 30, 2024			<b>December 31, 2023</b>	
Accounts receivable, net         66,325         51,00           Other current assets         64,861         72,075           Total current assets         516,081         487,219           Capitalized software, leasehold improvements and equipment, net         89,749         109,527           Goodwill         885,034         886,047           Intangible assets, net         170,582         170,773           Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         54,666           TOTAL ASSETS         8185,2465         1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES and SHAREHOLDERS' EQUITY           LACCOUNTS payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,899           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,899           Accurred expenses and other current liabilities         31,295         49,899           Total current liabilities         496,431         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266	ASSETS			•		
Other current assets         64,861         72,075           Total current assets         516,081         487,219           Capitalized software, leasehold improvements and equipment, net         89,749         109,527           Goodwill         885,034         886,047           Intangible assets, net         170,582         170,773           Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         5,466           TOTAL ASSETS         \$ 1,852,465         \$ 1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES AND SHAREHOLDERS' EQUITY           LOS OF TOTAL ASSETS         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           SHAREHOLDERS' EQUITY:           Class A common stock         111         107	Cash and cash equivalents	\$	384,895	\$	364,044	
Total current assets         516,081         487,219           Capitalized software, leasehold improvements and equipment, net         89,749         109,527           Goodwill         885,034         886,047           Intangible assets, net         170,582         170,773           Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         5,466           TOTAL ASSETS         \$ 1,852,465         \$ 1,856,215           LIABILITIES         ***         ***           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies         111         107           Class A common stock         111         107           Class C common stock         422         422           Class C common stock         422         422 <td>Accounts receivable, net</td> <td></td> <td>66,325</td> <td></td> <td>51,100</td>	Accounts receivable, net		66,325		51,100	
Capitalized software, leasehold improvements and equipment, net         89,749         109,527           Goodwill         885,034         886,047           Intangible assets, net         170,582         170,773           Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         54,466           TOTAL ASSETS         \$ 1,855,465         \$ 1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         422	Other current assets		64,861		72,075	
Goodwill         885,034         886,047           Intangible assets, net         170,582         170,773           Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         54,466           TOTAL ASSETS         \$ 1,852,465         \$ 1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES and SHAREHOLDERS' EQUITY           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         422         422           Class C common stock         228,890         (231,019)           Accumulated deficit         (228,890)	Total current assets		516,081		487,219	
Goodwill         885,034         886,047           Intangible assets, net         170,582         170,773           Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         54,466           TOTAL ASSETS         \$ 1,852,465         \$ 1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES and SHAREHOLDERS' EQUITY           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         422         422           Class C common stock         228,890         (231,019)           Accumulated deficit         (228,890)						
Intangible assets, net         170,582         170,773           Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         54,666           TOTAL ASSETS         \$ 1,852,465         \$ 1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES AND SHAREHOLDERS' EQUITY           Caccounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         111         107           Class C common stock         228,800         (231,019)           Accumulated deficit         (228,890)         (231,019)           Accumulated other c	Capitalized software, leasehold improvements and equipment, net		89,749		109,527	
Deferred income taxes         147,064         148,183           Other non-current assets, net         43,955         54,466           TOTAL ASSETS         \$1,852,465         \$1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES.           Accounts payable         \$20,943         \$29,467           Deferred revenue         \$1,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class A common stock         422         422           Class C common stock         422         422           Class C common stock         42         42           Class C common stock         4         4           Caccumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive	Goodwill		885,034		886,047	
Other non-current assets, net         43,955         54,466           TOTAL ASSETS         \$ 1,852,465         \$ 1,856,215           LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES:           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         \$ 1,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187	Intangible assets, net		170,582		170,773	
TOTAL ASSETS   \$ 1,852,465   \$ 1,856,215	Deferred income taxes		147,064		148,183	
LIABILITIES AND SHAREHOLDERS' EQUITY           LIABILITIES:           Accounts payable         \$ 20,943 \$ 29,467           Deferred revenue         51,295 49,859           Accrued expenses and other current liabilities         188,588 179,329           Total current liabilities         260,826 258,655           Long-term debt, net         496,439 496,047           Deferred income taxes         3,297 2,739           Other long-term liabilities         47,766 54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111 107           Class B convertible common stock         422 422           Class C common stock         — —           Additional paid-in capital         1,463,370 1,447,353           Accumulated deficit         (228,890) (231,019)           Accumulated other comprehensive income         259 1,187           Treasury stock         (195,467) (177,283)           Total Angi Inc. shareholders' equity         1,039,805 1,040,767           Noncontrolling interests         4,332 3,741           Total shareholders' equity         1,044,137 1,044,508	Other non-current assets, net		43,955		54,466	
LIABILITIES:           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         422         422           Class C common stock         -         -           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,049,767           Noncontrolling interests         4,332         3,741	TOTAL ASSETS	\$	1,852,465	\$	1,856,215	
LIABILITIES:           Accounts payable         \$ 20,943         \$ 29,467           Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         422         422           Class C common stock         -         -           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,049,767           Noncontrolling interests         4,332         3,741						
Accounts payable         \$ 20,943 \$ 29,467           Deferred revenue         51,295 \$ 49,859           Accrued expenses and other current liabilities         188,588 179,329           Total current liabilities         260,826 258,655           Long-term debt, net         496,439 496,047           Deferred income taxes         3,297 2,739           Other long-term liabilities         47,766 54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111 107           Class B convertible common stock         422 422           Class C common stock         — —           Additional paid-in capital         1,463,370 1,447,353           Accumulated deficit         (228,890) (231,019)           Accumulated other comprehensive income         259 1,187           Treasury stock         (195,467) (177,283)           Total Angi Inc. shareholders' equity         1,039,805 1,040,767           Noncontrolling interests         4,332 3,741           Total shareholders' equity         1,044,137 1,044,508	LIABILITIES AND SHAREHOLDERS' EQUITY					
Deferred revenue         51,295         49,859           Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	LIABILITIES:					
Accrued expenses and other current liabilities         188,588         179,329           Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	Accounts payable	\$	20,943	\$	29,467	
Total current liabilities         260,826         258,655           Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	Deferred revenue		51,295		49,859	
Long-term debt, net         496,439         496,047           Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	Accrued expenses and other current liabilities		188,588		179,329	
Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	Total current liabilities		260,826		258,655	
Deferred income taxes         3,297         2,739           Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508						
Other long-term liabilities         47,766         54,266           Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	Long-term debt, net		496,439		496,047	
Commitments and contingencies           SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	Deferred income taxes		3,297		2,739	
SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	Other long-term liabilities		47,766		54,266	
SHAREHOLDERS' EQUITY:           Class A common stock         111         107           Class B convertible common stock         422         422           Class C common stock         —         —           Additional paid-in capital         1,463,370         1,447,353           Accumulated deficit         (228,890)         (231,019)           Accumulated other comprehensive income         259         1,187           Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508						
Class A common stock       111       107         Class B convertible common stock       422       422         Class C common stock       —       —         Additional paid-in capital       1,463,370       1,447,353         Accumulated deficit       (228,890)       (231,019)         Accumulated other comprehensive income       259       1,187         Treasury stock       (195,467)       (177,283)         Total Angi Inc. shareholders' equity       1,039,805       1,040,767         Noncontrolling interests       4,332       3,741         Total shareholders' equity       1,044,137       1,044,508	Commitments and contingencies					
Class A common stock       111       107         Class B convertible common stock       422       422         Class C common stock       —       —         Additional paid-in capital       1,463,370       1,447,353         Accumulated deficit       (228,890)       (231,019)         Accumulated other comprehensive income       259       1,187         Treasury stock       (195,467)       (177,283)         Total Angi Inc. shareholders' equity       1,039,805       1,040,767         Noncontrolling interests       4,332       3,741         Total shareholders' equity       1,044,137       1,044,508	SHAREHOLDERS' EOUITY:					
Class C common stock       —       —         Additional paid-in capital       1,463,370       1,447,353         Accumulated deficit       (228,890)       (231,019)         Accumulated other comprehensive income       259       1,187         Treasury stock       (195,467)       (177,283)         Total Angi Inc. shareholders' equity       1,039,805       1,040,767         Noncontrolling interests       4,332       3,741         Total shareholders' equity       1,044,137       1,044,508	_		111		107	
Additional paid-in capital       1,463,370       1,447,353         Accumulated deficit       (228,890)       (231,019)         Accumulated other comprehensive income       259       1,187         Treasury stock       (195,467)       (177,283)         Total Angi Inc. shareholders' equity       1,039,805       1,040,767         Noncontrolling interests       4,332       3,741         Total shareholders' equity       1,044,137       1,044,508	Class B convertible common stock		422		422	
Accumulated deficit       (228,890)       (231,019)         Accumulated other comprehensive income       259       1,187         Treasury stock       (195,467)       (177,283)         Total Angi Inc. shareholders' equity       1,039,805       1,040,767         Noncontrolling interests       4,332       3,741         Total shareholders' equity       1,044,137       1,044,508	Class C common stock		_		_	
Accumulated deficit       (228,890)       (231,019)         Accumulated other comprehensive income       259       1,187         Treasury stock       (195,467)       (177,283)         Total Angi Inc. shareholders' equity       1,039,805       1,040,767         Noncontrolling interests       4,332       3,741         Total shareholders' equity       1,044,137       1,044,508	Additional paid-in capital		1,463,370		1,447,353	
Accumulated other comprehensive income       259       1,187         Treasury stock       (195,467)       (177,283)         Total Angi Inc. shareholders' equity       1,039,805       1,040,767         Noncontrolling interests       4,332       3,741         Total shareholders' equity       1,044,137       1,044,508	1 1					
Treasury stock         (195,467)         (177,283)           Total Angi Inc. shareholders' equity         1,039,805         1,040,767           Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508						
Total Angi Inc. shareholders' equity       1,039,805       1,040,767         Noncontrolling interests       4,332       3,741         Total shareholders' equity       1,044,137       1,044,508	•				·	
Noncontrolling interests         4,332         3,741           Total shareholders' equity         1,044,137         1,044,508	·					
Total shareholders' equity 1,044,137 1,044,508	• • • • • • • • • • • • • • • • • • • •					
	· · · · · · · · · · · · · · · · · · ·		•			
	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	1,852,465	\$	1,856,215	

## ANGI INC. CONSOLIDATED STATEMENT OF CASH FLOWS

(\$ in thousands)

(\$ in thousands)			
	- 5	Six Months End	ed June 30,
		2024	2023
Cash flows from operating activities attributable to continuing operations:			
Net earnings (loss)	\$	2,771 \$	(29,479)
Less: Earnings from discontinued operations, net of tax		_	99
Net earnings (loss) attributable to continuing operations		2,771	(29,578)
Adjustments to reconcile net earnings (loss) to net cash provided by operating			,
activities attributable to continuing operations:			
Depreciation		48,173	47,194
Provision for credit losses		28,883	44,962
Stock-based compensation expense		18,069	23,009
Non-cash lease expense (including impairment of right-of-use assets)		12,083	6,392
Deferred income taxes		1,735	(2,347)
Amortization of intangibles		_	5,325
Other adjustments, net		1,064	(1,577)
Changes in assets and liabilities, net of effects of acquisitions and dispositions:			
Accounts receivable		(44,340)	(36,810)
Other assets		20,517	7,204
Accounts payable and other liabilities		2,461	20,236
Operating lease liabilities		(9,492)	(12,282)
Income taxes payable and receivable		1,574	2,262
Deferred revenue		1,490	3,041
Net cash provided by operating activities attributable to continuing operations		84,988	77,031
Cash flows from investing activities attributable to continuing operations:			
Capital expenditures		(25,444)	(22,315)
Purchases of marketable debt securities		_	(12,362)
Proceeds from maturities of marketable debt securities		_	12,500
Proceeds from sales of fixed assets		6	11
Net cash used in investing activities attributable to continuing operations		(25,438)	(22,166)
Cash flows from financing activities attributable to continuing operations:			
Purchases of treasury stock		(18,201)	(3,397)
Withholding taxes paid on behalf of employees on net settled stock-based awards		(4,743)	(4,124)
Distribution to IAC pursuant to the tax sharing agreement		(198)	
Other, net		<u> </u>	(57)
Net cash used in financing activities attributable to continuing operations		(23,142)	(7,578)
Total cash provided by continuing operations		36,408	47,287
Net cash provided by operating activities attributable to discontinued operations		_	748
Net cash provided by investing activities attributable to discontinued operations		_	245
Total cash provided by discontinued operations		_	993
Effect of exchange rate changes on cash and cash equivalents and restricted cash		(207)	543
Net increase in cash and cash equivalents and restricted cash		36,201	48,823
Cash and cash equivalents and restricted cash at beginning of period		364,301	322,136
Cash and cash equivalents and restricted cash at end of period	\$	400,502 \$	

#### RECONCILIATIONS OF GAAP TO NON-GAAP MEASURES

(\$ in millions; rounding differences may occur)

### RECONCILIATION OF OPERATING INCOME (LOSS) TO ADJUSTED EBITDA

#### For the three months ended June 30, 2024

	Operating inco	me	Stock-based compensation expense	Depreciation	Adjusted EBITDA
Ads and Leads	\$	24.8 \$	6.0	\$ 18.2	\$ 49.0
Services		(4.5)	1.1	5.4	2.0
Corporate	(	(15.2)	1.3	_	(13.9)
Total Domestic		5.1	8.4	23.6	37.0
International		4.1	0.3	0.8	5.1
Total	\$	9.2 \$	8.7	\$ 24.3	\$ 42.2

#### For the three months ended June 30, 2023

	Operating come (loss)	Stock-based compensation expense	Depreciation	A	mortization of intangibles	Adjusted EBITDA
Ads and Leads	\$ 4.8	5.3	\$ 15.4	\$	2.7 5	\$ 28.2
Services	(5.2)	1.2	5.7	\$	_	1.7
Corporate	(16.6)	3.5	_	\$	_	(13.1)
Total Domestic	(17.0)	10.0	21.1		2.7	16.7
International	1.6	0.3	0.9		0	2.8
Total	\$ (15.4) \$	\$ 10.3	\$ 22.0	\$	2.7 \$	\$ 19.6

#### For the six months ended June 30, 2024

				/ -	
	Ope	rating income (loss)	Stock-based compensation expense	Depreciation	Adjusted EBITDA
Ads and Leads	\$	44.6 \$	10.5	\$ 35.1	\$ 90.2
Services		(12.0)	2.5	11.5	2.0
Corporate		(30.3)	4.5	_	(25.8)
Total Domestic		2.3	17.4	46.6	66.4
International		9.6	0.7	1.6	11.8
Total	\$	11.9 \$	18.1	\$ 48.2	\$ 78.1

#### For the six months ended June 30, 2023

	-	perating ome (loss)	Stock-based compensation expense	Depreciation	A	mortization of intangibles	Adjusted EBITDA
Ads and Leads	\$	18.3	\$ 10.8	\$ 33.6	\$	5.3	\$ 68.0
Services		(17.6)	5.4	11.8		_	(0.5)
Corporate		(31.5)	6.0	_		_	(25.5)
<b>Total Domestic</b>		(30.9)	22.2	45.4		5.3	42.1
International		4.6	0.8	1.8		_	7.2
Total	\$	(26.3)	\$ 23.0	\$ 47.2	\$	5.3	\$ 49.3

#### RECONCILIATION OF FY 2024 OPERATING (LOSS) INCOME TO ADJUSTED EBITDA OUTLOOK

(\$ in millions)	FY 2024 Outlook
Operating (loss) income	(\$10)-\$40
Depreciation	100-80
Stock-based compensation expense	40-30
Adjusted EBITDA	\$130-\$150

#### ANGI INC. PRINCIPLES OF FINANCIAL REPORTING

Angi Inc. reports Adjusted EBITDA and Free Cash Flow, which are supplemental measures to U.S. generally accepted accounting principles ("GAAP"). Adjusted EBITDA is considered our primary segment measure of profitability and is one of the metrics, along with Free Cash Flow, by which we evaluate the performance of our businesses and our internal budgets are based and may also impact management compensation. We believe that investors should have access to, and we are obligated to provide, the same set of tools that we use in analyzing our results. These non-GAAP measures should be considered in addition to results prepared in accordance with GAAP but should not be considered a substitute for or superior to GAAP results. Angi Inc. endeavors to compensate for the limitations of the non-GAAP measures presented by providing the comparable GAAP measures with equal or greater prominence and descriptions of the reconciling items, including quantifying such items, to derive the non-GAAP measures. We encourage investors to examine the reconciling adjustments between the GAAP and non-GAAP measures, which are included in this release. Interim results are not necessarily indicative of the results that may be expected for a full year.

#### **Definitions of Non-GAAP Measures**

Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization (Adjusted EBITDA) is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of amortization of intangible assets and impairments of goodwill and intangible assets, if applicable. We believe this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of our competitors. Adjusted EBITDA has certain limitations because it excludes the impact of these expenses.

<u>Free Cash Flow</u> is defined as net cash provided by operating activities attributable to continuing operations, less capital expenditures. We believe Free Cash Flow is useful to analysts and investors because it represents the cash that our operating businesses generate, before taking into account non-operational cash movements. Free Cash Flow has certain limitations in that it does not represent the total increase or decrease in the cash balance for the period, nor does it represent the residual cash flow for discretionary expenditures. For example, it does not take into account mandatory debt service requirements. Therefore, we think it is important to evaluate Free Cash Flow along with our consolidated statement of cash flows.

#### Non-Cash Expenses That Are Excluded from Adjusted EBITDA

Stock-based compensation expense consists of expense associated with the grants, including unvested grants assumed in acquisitions, of stock appreciation rights (SARs), restricted stock units (RSUs), stock options and performance-based RSUs and market-based awards. These expenses are not paid in cash, and we view the economic costs of stock-based awards to be the dilution to our share base; we also include the related shares in our fully diluted shares outstanding for

GAAP earnings per share using the treasury stock method. Performance-based RSUs and market-based awards are included only to the extent the applicable performance or market condition(s) have been met (assuming the end of the reporting period is the end of the contingency period). The Company is currently settling all stock-based awards on a net basis and remits the required tax-withholding amounts from its current funds.

Please see page 6 for a summary of our dilutive securities as of August 2, 2024, and a description of the calculation methodology.

<u>Depreciation</u> is a non-cash expense relating to our capitalized software, leasehold improvements and equipment and is computed using the straight-line method to allocate the cost of depreciable assets to operations over their estimated useful lives, or, in the case of leasehold improvements, the lease term, if shorter.

Amortization of intangible assets and impairments of goodwill and intangible assets are non-cash expenses related primarily to acquisitions. At the time of an acquisition, the identifiable definite-lived intangible assets of the acquired company, such as service professional relationships, technology and trade names, are valued and amortized over their estimated lives. Value is also assigned to acquired indefinite-lived intangible assets, which comprise trade names and trademarks, and goodwill that are not subject to amortization. An impairment is recorded when the carrying value of an intangible asset or goodwill exceeds its fair value. We believe that intangible assets represent costs incurred by the acquired company to build value prior to acquisition and the related amortization and impairments of intangible assets or goodwill, if applicable, are not ongoing costs of doing business.

#### **Metric Definitions**

**Ads and Leads Revenue** - Primarily comprises domestic revenue from consumer connection revenue for consumer matches, revenue from service professionals under contract for advertising and membership subscription revenue from service professionals and consumers.

**Services Revenue** – Primarily comprises domestic revenue from pre-priced offerings by which the consumer requests services through a Company platform and the Company connects them with a service professional to perform the service.

**International Revenue** – Primarily comprises revenue generated within the International segment (consisting of businesses in Europe and Canada), including consumer connection revenue for consumer matches and membership subscription revenue from service professionals and consumers.

**Corporate** – Reflects costs for corporate initiatives, shared costs, such as executive and public company costs, and other expenses not allocated to the operating segments.

#### Metrics

**Service Requests** - Reflect (i) fully completed and submitted domestic service requests for connections with Ads and Leads service professionals, (ii) contacts to Ads and Leads service professionals generated via the service professional directory from unique users in unique categories (such that multiple contacts from the same user in the same category in the same day are counted as one Service Request) and (iii) requests to book Services jobs in the period.

**Monetized Transactions** – Reflects (i) Service Requests that are matched to a paying Ads and Leads service professional in the period and (ii) completed and in-process Services jobs in the period; a single Service Request can result in multiple monetized transactions.

**Monetized Transactions per Service Request** – Monetized Transactions divided by Service Requests.

**Transacting Service Professionals** – The number of (i) Ads and Leads service professionals that paid for consumer matches or advertising and (ii) Services service professionals that performed a Services job, during the most recent quarter.

#### **OTHER INFORMATION**

#### Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

This press release and our conference call, which will be held at 8:30 a.m. Eastern Time on Wednesday, August 7, 2024, may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The use of words such as "anticipates," "estimates," "expects," "plans" and "believes," among others, generally identify forward-looking statements. These forward-looking statements include, among others, statements relating to: the Company's future financial performance, business prospects and strategy, anticipated trends and prospects in the home services industry and other similar matters. Actual results could differ materially from those contained in these forward-looking statements for a variety of reasons, including, among others: (i) the continued migration of the home services market online, (ii) our ability to market our various products and services in a successful and cost-effective manner, (iii) the continued display of links to websites offering our products and services in a prominent manner in search results, (iv) our ability to expand our pre-priced offerings, while balancing the overall mix of service requests and directory services on Angi platforms, (v) our ability to establish and maintain relationships with quality and trustworthy service professionals, (vi) our continued ability to develop and monetize versions of our products and services for mobile and other digital devices, (vii) our ability to access, share and use personal data about consumers, (viii) our continued ability to communicate with consumers and service professionals via e-mail (or other sufficient means), (ix) our ability to continue to generate leads for service professionals given changing requirements applicable to certain communications with consumers, (x) any challenge to the contractor classification or employment status of our service professionals, (xi) our ability to compete, (xii) adverse economic events or trends (particularly those that impact consumer confidence and spending behavior), (xiii) our ability to maintain and/or enhance our various brands, (xiv) our ability to protect our systems, technology and infrastructure from cyberattacks and to protect personal and confidential user information (including credit card information), as well as the impact of cyberattacks experienced by third parties, (xv) the occurrence of data security breaches and/or fraud, (xvi) increased liabilities and costs related to the processing, storage, use and disclosure of personal and confidential user information, (xvii) the integrity, quality, efficiency and scalability of our systems, technology and infrastructures (and those of third parties with whom we do business), (xviii) changes in key personnel, (xix) various risks related to our relationship with IAC, (xx) our ability to generate sufficient cash to service our indebtedness and (xxi) certain risks related to ownership of our Class A common stock. Certain of these and other risks and uncertainties are discussed in Angi Inc.'s filings with the Securities and Exchange Commission. Other unknown or unpredictable factors that could also adversely affect Angi Inc.'s business, financial condition and results of operations may arise from time to time. In light of these risks and uncertainties, these forward-looking statements may not prove to be accurate. Accordingly, you should not place undue reliance on these forward-looking statements, which only reflect the views of Angi Inc.'s management as of the date of this press release. Angi Inc. does not undertake to update these forward-looking statements.

#### About Angi Inc.

Angi (NASDAQ: ANGI) helps homeowners get home projects done well and helps home service professionals grow their business. We started in 1995 with a simple goal to help people find skilled home pros in their area. Now more than 25 years later, we've evolved to help people with everything from finding, booking and hiring a skilled pro, to researching costs, finding inspiration and discovering project possibilities. With an extensive nationwide network of skilled home pros, Angi has helped more than 150 million people maintain, repair, renovate and improve their homes and has helped hundreds of thousands of small local businesses grow.

#### **Contact Us**

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#### Angi Inc.

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