Angi Inc. Q3 2022 Earnings Supplemental Financial Information and Operating Metrics

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Angi Inc. Financial Results and Reconciliations (Unaudited) (\$ in millions; rounding differences may occur)

	2020 FYE 12/3
Revenue	
North America	\$ 1,395.4
Europe	72.:
Total Revenue	\$ 1,467.
Operating (loss) income	
North America	\$ 4.5
Europe	(11.:
Total operating (loss) income	\$ (6.4
Stock-based compensation expense	
North America	\$ (82.5)
Europe	(0.
Total stock-based compensation expense	\$ (83.
Depreciation	
North America	\$ (48.
Europe	(4.
Total depreciation	\$ (52.
Amortization of intangibles	
North America	\$ (42.
Europe	(0.
Total amortization of intangibles	\$ (42.
Adjusted EBITDA (a)	
North America	\$ 178.
Europe	(6.
Total Adjusted EBITDA	\$ 172.

2020		2021									2022													
YE 12/31		Q1		Q2		Q3		Q4	FY	YE 12/31			Q1		Q2		Q3	Q4	FYE 12/31					
1,395.4 72.5 1,467.9	<u>s</u>	361.0 26.0 387.0	s	399.9 21.0 421.0	s s	443.5 18.0 461.6	\$	398.1 17.8 415.9		1,602.6 82.9 1,685.4	ı	\$	411.2 25.0 436.2	\$	495.8 20.0 515.8	\$	479.6 18.4 498.0		=					
4.8 (11.2) (6.4)	\$ <u>\$</u>	9.6 (9.5) 0.1	\$	(32.1) (0.6) (32.7)	\$	(14.7) (0.3) (15.0)	\$	(26.0) (2.9) (28.9)	\$	(63.3) (13.2) (76.5)	ı	\$	(29.7) (4.3) (34.0)	\$	(20.1) (0.8) (20.9)	\$	(12.5) 1.5 (11.1)		===					
(82.9) (0.7) (83.6)	\$ <u>\$</u>	(1.9) (0.1) (2.0)	\$	(9.5) (0.1) (9.5)	\$ \$	(8.7) (0.1) (8.8)	\$	(8.3) (0.0) (8.3)	\$	(28.4) (0.3) (28.7)	ı	\$	(13.0)	\$	(13.4)	\$	(12.3) (0.1) (12.4)		===					
(48.5) (4.1) (52.6)	\$	(14.6) (1.4) (16.0)	\$	(13.7) (1.4) (15.1)	\$	(13.4) (1.4) (14.7)	\$	(12.2) (1.3) (13.5)	\$	(53.8) (5.4) (59.2)	ı	\$	(13.2) (0.8) (14.0)	\$	(12.8) (0.5) (13.4)	\$	(17.2) (0.5) (17.8)		=					
(42.6) (0.3) (42.9)	s <u>s</u>	(5.1)	\$	(3.7)	\$ \$	(3.9)	\$	(3.8)	\$	(16.4)	ı	\$	(3.8)	\$	(3.8)	\$ \$	(3.8)		==					
178.9 (6.1) 172.8	\$	31.2 (8.0) 23.2	\$	(5.3) 0.9 (4.4)	\$	11.2 1.2 12.4	\$	(1.7) (1.5) (3.3)	\$	35.3 (7.5) 27.9		\$	0.3 (3.5) (3.2)	\$	10.0 (0.3) 9.7	\$	20.8 2.1 22.9		==					

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Angi Inc.

Financial Results and Reconciliations (Unaudited)

(\$ in millions; rounding differences may occur)

	2020		2021														_			
	FYE 12	/31	Q1			Q2		Q3	Q4		FYE 12/31			Q1		Q2		Q3	Q4	FYE 12/31
Net (loss) earnings attributable to Angi Inc. shareholders	(6.3)	\$	1.9	\$	(30.3)	\$	(17.0)	\$	(26.0)	\$	(71.4)	\$	(33.4)	\$	(24.2)	\$	(17.5)		
Add back:																				
Net earnings attributable to noncontrolling interests		2.1		0.1		0.2		0.3		0.3		0.9		0.1		0.2		0.0		
Income tax benefit		5.2)		(9.3)		(9.1)		(4.8)		(8.8)		(32.0)		(6.1)		(3.7)		(0.9)		
Other (income) expense, net		1.2)		0.8		0.6		0.5		0.6		2.5		0.4		1.8		2.3		
Interest expense	1	4.2		6.6		5.8		6.0		5.0		23.5	_	5.0		5.0		5.0		
Operating (loss) income	(6.4)		0.1		(32.7)		(15.0)		(28.9)		(76.5)		(34.0)		(20.9)		(11.1)	-	-
Add back:																				
Stock-based compensation expense		3.6		2.0		9.5		8.8		8.3		28.7		13.0		13.4		12.4	-	-
Depreciation		2.6		16.0		15.1		14.7		13.5		59.2		14.0		13.4		17.8	-	-
Amortization of intangibles		2.9	_	5.1		3.7		3.9		3.8		16.4	_	3.8		3.8		3.8	-	
Adjusted EBITDA	\$ 17	2.8	\$	23.2	\$	(4.4)	\$	12.4	\$	(3.3)	\$	27.9	\$	(3.2)	\$	9.7	\$	22.9	\$ -	<u>s</u> -
Diluted weighted average shares outstanding	49	8.2	I –	510.7		504.5		503.4		502.5		502.8		502.0		502.5		503.2		
Diluted (loss) earnings per share (b)	\$ (0	.01)	\$	0.00	\$	(0.06)	\$	(0.03)	\$	(0.05)	\$	(0.14)	\$	(0.07)	\$	(0.05)	\$	(0.03)		

⁽a) Adjusted Earnings Before Interest, Taxes, Depreciation and Amortization ("Adjusted EBITDA") is defined as operating income excluding: (1) stock-based compensation expense; (2) depreciation; and (3) acquisition-related items consisting of amortization of intangible assets and impairments of goodwill and intangible assets, if applicable. We believe this measure is useful for analysts and investors as this measure allows a more meaningful comparison between our performance and that of its competitors. Adjusted EBITDA has certain limitations because it excludes the impact of these expenses.

⁽b) Quarterly per share amounts for 2021 and 2022 may not add up to the related annual per share amount due to differences in the number of average common shares outstanding during each period.

Angi Inc.

(rounding differences may occur)

	2020				2021				2022									
	FYE 12/31	Q	1	Q2		Q3		Q4	FYE 12/31			Q1	1 Q2			Q3	Q4	FYE 12/31
Angi Inc.																		
Revenue (\$ in millions)																		
Angi Ads and Leads (a) Angi Services (b)	\$ 1,232.9 162.5		06.3 54.7		27.1 72.8	\$ 326.2 117.4		S 285.0 113.1	\$	1,244.6 358.0	\$	298.0 113.1	\$	344.9 150.9	\$	347.7 131.9		
Total North America	1,395.4		61.0		99.9	443.:		398.1		1,602.6	-	411.2		495.8		479.6		
Europe	72.5		26.0	:	21.0	18.0	0	17.8		82.9		25.0		20.0		18.4		
Total Angi Inc. Revenue	\$ 1,467.9	\$ 3	87.0	\$ 4	21.0	\$ 461.0	5 \$	415.9	\$	1,685.4	\$	436.2	\$	515.8	\$	498.0		
Angi Service Requests (in thousands) (c)	32,412		,709		,419	8,70		6,896		32,730		6,701		8,498		7,784		
Angi Monetized Transactions (in thousands) (d)	16,672	4	,193		,006	4,78		3,960		17,942		3,889		4,740		4,309		
Angi Transacting Service Professionals (in thousands) (e)			212		225	222		206				204		220		200		
Angi Advertising Service Professionals (in thousands) (f)	39		40		40	39	9	38		38		35		37		37		

⁽a) Primarily reflects domestic ads and leads revenue, including consumer connection revenue for consumer matches, revenue from service professionals under contract for advertising and membership subscription revenue from service professionals and consumers.

⁽b) Primarily reflects domestic revenue from pre-priced offerings by which the consumer purchases services directly from Angi Inc. and Angi Inc. engages a service professional to perform the service and includes revenue from Total Home Roofing, Inc. ("Angi Roofing"), which was acquired on July 1, 2021.

⁽c) Fully completed and submitted domestic customer service requests and includes Angi Services requests in the period.

⁽d) Fully completed and submitted domestic customer service requests that were matched to and paid for by a service professional and includes completed and in-process Angi Services jobs in the period.

⁽e) The number of service professionals that paid for consumer matches through Angi Leads or performed an Angi Services job during the most recent quarter.

⁽f) The number of service professionals under contract for advertising at the end of the period.